

# SalesPersona

For the following questions, read each statement and indicate the degree to which it sounds like you. Please try to be as accurate and honest as you can. Some of the statements included in this section are designed to identify "fake" or exaggerated answers. Dishonest or distorted answers may invalidate your results and could reduce your chances of moving on to the next step in the company's selection process.

	Not at all like me	Very little like me	Somewhat like me	Very much like me	Exactly like me
I know people whose success is mostly due to luck.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Honesty is the best policy for building trust.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I walk the walk when it comes to my values.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I deliver on my promises.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I like to exaggerate my troubles.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
If I break a promise, it is because it wasn't important.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>