

Annuity Industry Estimates

(Dollars in billions)

Variable	Q1 2009	Q1 2010	Percent Change Q1 2010 / Q1 2009
Separate accts	\$20.9	\$25.5	22%
Fixed option	10.1	6.9	-32
Total Variable	31.0	32.4	5
Fixed			
Fixed deferred	33.2	15.9	-52
Fixed-rate deferred	26.0	8.9	-66
Book value	19.0	7.6	-60
MVA	7.0	1.3	-81
Equity Indexed	7.2	7.0	-3
Fixed immediate	1.9	1.7	-11
Structured settlements	1.6	1.4	-13
Total Fixed	36.7	19.0	-48
Total	\$67.7	\$51.4	-24%
<p style="text-align: center;">Industry estimates reported for first quarter 2010 based upon data from 61 companies, representing 96 percent of total sales.</p>			

Source: U.S. Individual Annuities (2010, 1st quarter)

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