



LIMRA 2009

# Conference Series



# LIMRA 2009 Conference Series

**2009**

## Take advantage of opportunities to:

- Network with peers, industry leaders, and experts
- Hear the latest research
- Learn about innovative solutions to critical industry issues related to your discipline
- Acquire in-depth perspective and knowledge on topics relevant to your interests
- Understand the trends that will influence your business
- Clarify the competitive landscape
- Gain insights into current industry best practices
- Identify new products and services
- Challenge the status quo with new ideas
- Share your experience, knowledge, and library of presentations with others at your company



## Distribution Conference

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February 25-27, 2009

**Hilton in the Walt Disney World Resort,  
Lake Buena Vista, FL**

*Early Registration Fee: \$995; Nonmember, \$1,990*

Focus on growing distribution and maximizing channel efficiency while networking with industry insiders. Enjoy the freedom to attend sessions on any of these key distribution systems - agency building, brokerage, financial management, independent and multi-line.

## Life Insurance Conference

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*(Jointly sponsored by LIMRA/LOMA/SOA/ACLI)*

March 30-April 1, 2009

**Hilton in the Walt Disney World Resort,  
Lake Buena Vista, FL**

*Early Registration Fee: \$975; Nonmember, \$1,375*

This unique event brings together professionals from all life insurance disciplines to learn from each other. Topics include distribution, product development, and administration, as well as reinsurance, regulation, and strategic management.

*Plan to attend a week of conferences – save \$250 when you register for both the Life Insurance Conference and the Retirement Industry Conference.*

## Retirement Industry Conference

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*(Jointly sponsored by LIMRA/LOMA/SOA)*

April 1-3, 2009

**Hilton in the Walt Disney World Resort  
Lake Buena Vista, FL**

*Early Registration Fee: \$975; Nonmember, \$1,375*

This conference addresses the latest marketing, sales, product development, regulatory, distribution, and strategic issues impacting the retirement industry. Gain insight from practitioners and industry experts in annuities, retirement income and retirement plans to stay current and find solutions to the challenges in this growing market.

## Recruiting and Retention Seminar

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April 1-3, 2009

**Charleston Place Hotel, Charleston, SC**

*Early Registration Fee: \$975; Nonmember, \$1,950*

Learn from financial services leaders and other experts about best practices in recruiting, selecting, and developing the best talent in the industry. The conference will feature a variety of forums presenting how the best of the best are doing things today. Attendees also will have time to engage meaningfully with one another to discuss shared issues.

## Sales Compensation Seminar

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May 12-13, 2009

**Simsbury Inn, Simsbury, CT**

*Registration Fee: \$1,445; Nonmember, \$2,095*

A program for executives, specialists, and compensation managers who are responsible for planning, designing, or managing compensation for distribution channels or product manufacturers. Independent, affiliated, and group insurance/ worksite lines will be all featured.

## Marketing & Research Conference

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May 27-29, 2009

**The Westin Riverwalk, San Antonio, TX**

*Early Registration Fee: \$995; Nonmember, \$1,990*

Participate in an integrated marketing and research program that focuses on the latest issues and opportunities in financial services marketing, public relations, advertising, corporate communications, marketing research, sales support, and marketing services.

## Caribbean Conference \*+

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*(Jointly sponsored by LIMRA/LOMA/IAC)*

June 7-9, 2009

Stay current with issues specific to the Caribbean region, develop executive-level skills, and learn about products and technologies to enhance operations.

## Strategic Issues Conference

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*(Jointly sponsored by LIMRA/LOMA)*

June 21-23, 2009

**Shangri-La Hotel, Kuala Lumpur, Malaysia**

*Early Registration Fee: \$995; Nonmember, \$1,490*

A unique opportunity for CEOs and senior executives from the Asia-Pacific region to network and discuss ways to help their companies succeed. The conference explores challenging industry, product, distribution, operational, and regulatory issues.

## Compliance and Market Conduct Exchange

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*(Jointly sponsored by LIMRA/LOMA)*

June 25-26, 2009

**The Mirage Las Vegas, Las Vegas, NV**

*Early Registration Fee: \$895; Nonmember, \$1,295*

Compliance, legal, marketing, and audit professional will focus on best practices, along with regulatory changes and their implications.

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## Advanced Sales Forum

August 12-14, 2009

**The Renaissance Vinoy Resort & Golf Club  
St. Petersburg, FL**

*Early Registration Fee: \$995; Nonmember, \$1,990*

Stay up-to-date on changes in tax laws and market conduct standards. Attend workshops focused on the latest advances in technical, sales, marketing, and practice management.

## Group Benefits Leadership Conference – Strategies for Marketing and Distribution

September 14-16, 2009

**Marriott Boston Long Wharf, Boston, MA**

*Early Registration Fee: \$995; Nonmember, \$1,990*

Gain new insights for increased success in the benefits marketplace. You will hear from peers, customers, and leading experts in group insurance, voluntary/worksites benefits, and health care.

## European Annual Meeting +

September 20-22, 2009

**Hotel Rey Juan Carlos 1, Barcelona, Spain**

Every year top industry executives gather for a prestigious event that offers educational and networking opportunities. Prominent industry leaders provide knowledge and insight on winning strategies. Benefit from this chance to gain new perspectives and relevant information specific to the challenges and issues facing the industry in Europe.

## Critical Illness Insurance Conference

*(Jointly sponsored by LIMRA/LOMA/NACII/SOA)*

September 21-23, 2009

**Hyatt Regency Coconut Point Resort and Spa  
Bonita Springs, FL**

*Early Registration Fee: \$975; Nonmember, \$1,375*

For companies already established in the CI marketplace as well as those considering entering, this program is ideal. The focus is on all aspects of the business – underwriting, claims, product design, marketing, sales, compliance, regulation, and more.

*Save \$250 when you register for both the Critical Illness Conference and the DI&LTC Insurers' Forum.*

## DI & LTC Insurers' Forum

*(Jointly sponsored by LIMRA/LOMA/SOA)*

September 23-25, 2009

**Hyatt Regency Coconut Point Resort and Spa  
Bonita Springs, FL**

*Early Registration Fee: \$995; Nonmember, \$1,395*

Hear up-to-the-minute discussions on disability income and long-term care insurance with practical examples and real solutions. Speakers provide valuable knowledge on sales and marketing, new product development, claims, underwriting, the regulatory environment, and more.

## LIMRA Annual Meeting

October 25-27, 2009

**Hilton New York, New York, NY**

*Early Registration Fee: \$1,095; Nonmember, \$2,190*

As the industry's premier event, The Annual Meeting offers an unparalleled forum where top leaders and executives gather to discuss the latest issues and trends facing the financial services today. Experience a program designed to provide actionable ideas and strategies to enhance your organizations marketing and distribution efforts.

*Save \$100 when you register for both the LIMRA Annual Meeting and the Latin American Conference.*

## Latin American Conference +

October 27-28, 2009

**Hilton New York, New York, NY**

This event offers insight from speakers that include experts from around the globe and executives from the most prominent insurance companies in the region. Gain a regional economic outlook and learn about new market opportunities and successful marketing strategies. English and Spanish translation is provided.

### To register or for more information, contact:

#### LIMRA's Customer Service Department

Phone: 800-235-4672  
860-285-7789 (outside the U.S.  
and Canada)

Fax: 860-285-7792

Email: [customer.service@limra.com](mailto:customer.service@limra.com)

Online: [www.limra.com/events](http://www.limra.com/events).

\* Location to be announced

\*\* Date to be announced

+ Fee to be announced

