

2011



DI & LTC Insurers' Forum

Reflecting On The Future

September 21-23, 2011 ■ Loews Royal Pacific Resort ■ Orlando, Florida

Conference Attendees

Job Title	Business Name
Marketing	Ability Resources
Senior Vice President	Ability Resources
SVP	Ability Resources
President	Actuarial Strategies, Inc.
Senior Director and Actuary	American Council of Life Insurers
Director A&H pricing	American General Life
Senior Actuarial Associate	Ameritas Life
Sr. Actuarial Analyst	Ameritas Life
Chief Marketing Ant	Ant Re
Product Analyst	Berkshire Life
Strategy Performance Manager	BlueCross BlueShield of MI
Director	Brookfield Investment Management
Director	Brookfield Investment Management
Senior Life Actuary	California Dept of Insurance
Senior Vice President	CJP Communications
National Accounts and Field Services Director	Claims Bureau USA
Director	Combined Insurance of America
Underwriter	Combined Insurance of America
Underwriter	Combined insurance of America
Managing Member	Disability Insurance Specialists
AVP - Underwriting/New Business	Disability Management Services, Inc.
Vice President	Disability Management Services, Inc.
Vice President & Chief Actuary	Disability Management Services, Inc.
Managing Partner	Elite Financial Partners
Speaker	Elite Financial Partners
Regional Sales Director	EMSI
President	Equitable Life & Casualty
President	Fontaine Consulting, LLC
2nd VP, Pricing Actuary	Gen Re
Vice President	Gen Re
Vice President	Gen Re
Vice President, Risk Management	Gen Re
VP Marketing & Account Management	Gen Re

VP, Risk Management & Chief Underwriter	Gen Re
Managing Director	General Re Life Australia
Actuary	Genworth Financial
Director, Consumer Education and Relations	Genworth Financial
Product Development Leader	Genworth Life
Director, Living Benefits Pricing	Great-West Life
Actuary	Guarantee Trust Life
Director	Guardian Life
Sr. Product Line Manager	Guardian Life
Vice President, Product Strategy	Guardian Life
Director	HealthMarkets
VP of DI	InnRe Underwriters, Inc.
VP, Life and Health Brokerage	Insurance Intermediaries
AVP & Product Manager	John Hancock
Chief Actuary	Knights of Columbus
Vice President, Field Technology and Specialized Products	Knights of Columbus
V.P. - Assessment Services & Program Management	LifePlans
Vice President	LifePlans
Vice President, Marketing	LifeSecure Insurance
Assitant Vice President	LIMRA
Associate Research Consultant	LIMRA
Associate Research Director	LIMRA
Corporate Vice President	LIMRA
Corporate Vice President	LIMRA
Director, Conferences	LIMRA
Manager	LIMRA
Multi-media Specialist	LIMRA
Research Actuary	LIMRA
Senior Conference Coordinator	LIMRA
AVP Pricing Actuary	Lincoln Financial Group
2VP	LOMA
Senior Learning Consultant	LOMA
Senior Meeting Planner	LOMA
President	LTC Consultants
President	LTC Solutions, Inc.
DI Product Manager	M Financial Group
Associate Actuary	Manulife Financial
AVP	MassMutual
AVP, Competitive Insight & Positioning	MassMutual
DI Sales Program Manager	MassMutual
Director	MassMutual

Director Product Marketing	MassMutual
LTC Marketing	MassMutual
Vice President, Sales	MassMutual
Director of Capital Markets	MedAmerica
Manager Fiancial. Reporting and Forecasting	MedAmerica
VP Sales/Marketing	MedAmerica
Research Analyst	Meiji Yasuda America
Associate Actuary	MetLife
Director	MetLife
Director - Operatons	MetLife
Manager - GSI Underwriting	MetLife
Manager, IDI Product Development	MetLife
Protection Product, Channel Head	MetLife
Senior Vice President	MetLife
Underwriting Manager	MetLife
Vice-President	MetLife
Account Executive	MIB, Inc.
Director	Milliman IntelliScript
Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Account Representative	Munich Re
Assistant Actuary	Munich Re
AVP and Actuary	Munich Re
AVP Business Development	Munich Re
AVP, Marketing	Munich Re
Living Benefits Risk Manager	Munich Re
Senior Actuarial Associate	Munich Re
Sr. Underwriting Consultant	Munich Re
Underwriting Manager	Munich Re
Vice President, Living Benefits	Munich Re
Managing Actuary	Mutual of Omaha
Marketing Manager	Mutual of Omaha
Director, Advanced Sales	Nationwide
Corporate Vice President	New York Life
National Sales Coordinator	New York Life
Senior Compliance Associate	New York Life
Disability Support Manager	NFP
Actuary	Northwestern Mutual

Assistant Director	Northwestern Mutual
DI Product & Competition Specialist	Northwestern Mutual
Director - DI Product Development	Northwestern Mutual
Director - LTC Product Development	Northwestern Mutual
Director DI Underwriting	Northwestern Mutual
Director-LTC Operations	Northwestern Mutual
Financial Advisor	Northwestern Mutual
LTC Sales & Marketing	Northwestern Mutual
Vice President - DI	Northwestern Mutual
Senior Director	OMA
Vice President Product Development	OneAmerica
Vice President, Individual Financial Operations	OneAmerica
Senior Vice President	Orlando Magic
Product Design Consultant	Pacific Life
Actuarial Product Analyst	Physicians Mutual
VP and Actuary	Physicians Mutual
Assistant Marketing Director - IDI	Principal Financial Group
Assistant Regional Director, Disability Underwriting	Principal Financial Group
Consulting Actuary	Principal Financial Group
IDI Product Director	Principal Financial Group
Sr. Relationship Mgr - IDI Sales	Principal Financial Group
VP-CFO & Actuary	Principal Financial Group
Vice President of Sales	Pro Financial Services LLC
Director, Actuarial LTC Pricing	Prudential
Vice President	Prudential
President	RetirementGuard
Sales Vice President	RGA
Vice President and Actuary	RGA
Chief Underwriter, Living Benefits	RGA (Canada)
Vice President, Group Reinsurance	RGA Life Re of Canada
Staff Actuary	RiverSource Insurance
Partner	Rocaton Investment Advisors
SVP	Senior Health Insurance of PA
Health Fellow	Society of Actuaries
Professional Development Manager	Society of Actuaries
Actuary	Southern Farm Bureau
Manager	Southern Farm Bureau
Supervisor	Southern Farm Bureau
Actuarial Analyst III	State Farm
AVP Health	State Farm
Director	State Farm

Senior Vice President	Swiss Re
Vice President	The AFP Group
Chief Underwriter	The Standard
Manager IDI Sales Operations	The Standard
Senior Actuarial Associate	The Standard
Senior Underwriter	The Standard
Sr. Underwriter	The Standard
Director, Product Innovation	Thrivent Financial for Lutherans
Senior Consulting Actuary	UHAS, Inc.
Exec. Director Business Operations and Insurance	United Transportation Union
President, Insurance Companies	Universal American Corp
Director of Account Management	Univita Health
Sr. Vice President, Sales	Univita Health
Assistant VP, Contact Centers	Unum
Associate Actuary	Unum
Director - IDI Underwriting	Unum
Director, Associate Actuary II	Unum
Director, GLTC Underwriting	Unum
Director, LTC Valuation	Unum
Manager, Compliance	Unum
Product Manager	Unum
VP and Actuary	Unum
Actuary	Utah Insurance Department
Consulting Actuary	Wakely Actuarial Services, Inc.
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