



COMPANY NAME

JOB TITLE

Prudential	VP, Compensation & Planning
Penn Mutual Life Insurance Company	Senior Vice President, Distribution
New York Life	Vice President, Agency Department
New York Life	First Vice President, Agency
MetLife Investors Distribution Company	Independent Channel Head
MassMutual Financial Group	Second Vice President and Actuary
Penn Mutual	AVP
Sun Life Assurance Company of Canada (U.S.)	President, SLF U.S.
AXA Distributors - Life Division	Vice President
LIMRA/LOMA	Client Relationship Assistant Vice President
NFP Insurance Services, Inc.	Chief Executive Officer
Renaissance Financial	
Ohio National Life	Senior Regional Vice President
LIMRA	Assistant Research Director
North American Company for Life & Health Insurance	Senior Vice President, Chief Marketing Officer
Lincoln Financial Group	Senior Vice President-Distribution
Lincoln Financial Group	VP, Head of General Agency Channel
Ohio National Financial	Senior Vice President & Chief Agency Officer
RBC Insurance	Senior Vice President
LIMRA	Client Relationship Director
Baltimore Life Insurance Company	VP, Career Agency Sales Group
Ohio National Life Insurance Company	Senior Vice President, Career Marketing Operations
Manulife	Director
Bankers Life and Casualty Company	Senior Director, Agency
Union Central Life Insurance Company	Vice President, Brokerage Distribution
Farm Bureau Life Insurance Company	Vice President - Agency Administration
Farm Bureau Life Insurance Company	PC Sales Vice President
COUNTRY Financial	Regional Vice President, Agency, Northwest
COUNTRY Financial	Senior Vice President, Sales
Co-operators Life	Vice President of Agency and Sales Support
Illinois Mutual Life Insurance Company	Sr. Vice President
Knights of Columbus	Executive Vice President, Agencies & Marketing
Columbus Life Insurance Company	Senior Vice President, Chief Marketing Officer
Genworth Financial	Senior Vice President, BGA Life Sales Leader
Creative Marketing	Senior Vice President
LIMRA	Special Consultant

LIMRA	Vice President
LIMRA	Senior Vice President
InsCap Management LLC	Vice Chairman
Modern Woodmen of America	Chief Agency Officer
Northwestern Mutual	Senior Actuary
Ohio National Life	Senior Vice President, PGA Marketing
The Co-operators	Regional Vice President
LIMRA	Consultant
LIMRA	President
LIMRA	Director of Multi-Media
Lynette Owens & Associates, LLC	President
FaithLife Financial	Vice President, Sales and Agency
Penn Mutual	Senior Vice President, IFN
Co-operators Life Insurance Company	District Manager
OneAmerica	Vice President, Sales and Marketing
Alfa Life Insurance Corporation	Vice President MS Marketing
Pfeifer Advisory LLC	President
LIMRA	Associate Research Consultant
Co-operators Life Insurance Company	Region VP
Midland National Life	Senior Vice President and CMO
COUNTRY Financial	VP, Marketing
Crump Life Insurance Services, Inc.	Executive Vice President
LIMRA	Senior Compensation Consultant
Life Investors Financial Group	Director of Business Development
Combined Insurance Company of America	VP & Actuary
Principal Financial Group, Inc.	National VP, Life Brokerage Sales
LIMRA	Associate Managing Director,
Gleaner Life Insurance Society	Director of Agency Development
Thrivent Financial for Lutherans	
Fontainebleau Miami Beach	Director of National Accounts - Insurance
Securities Training Corporation	Executive Vice President
LIMRA	LIMRA Consultant
Western Southern Life	Divisional Vice President
The Co-Operators	District Manager
New York Life	VP and Chief Learning Officer of the Agency Dept.
COUNTRY Financial	Executive Vice President and Chief Marketing Officer
Hilton Hotels	Director of Sales - Hilton Sales Worldwide
Covenant Group	President and CEO
LIMRA Services, Inc.	Assistant Vice President
The Ritz-Carlton Hotel Company, LLC.	Director of Insurance Sales
LIMRA	Director - Conference Services
Farm Bureau Financial	Vice President
Maui Jim Sunglasses	National Account Manager - Corporate Gifts Insurance/Finance
A. Levan, Inc. Resort Choices	President
LIMRA	Manager, Client Accounts and Services

LIMRA	Director, Member Relations
LIMRA	Assistant Vice President
LIMRA	Director, Talent Development
New York Life	Assistant Vice President
LIMRA	Conference Consultant
LIMRA	Assistant Research Director
LIMRA	Associate Research Director
LIMRA	Vendor Relationship Manager
The Co-operators	District Manager
SEF Enterprises, LLC	President
John Hancock Financial Network	Executive Vice President
Liberty Mutual Group	Assistant Vice President, Director of Sales Operations
Co-operators Life Insurance Company	Wealth & Estate Planning Manager
Lincoln Financial Distributors	Vice President - MGA Relationship Management
Kansas City Life	Sr. VP
Lincoln Financial Distributors	National Sales Manager, MGA/IMO
ReMark USA	
AXA Financial	Executive Vice President
Guardian Life Insurance Company	Vice President, Regional Sales Director
ING US Financial Services	Vice President, Sales Technologies
AXA-Equitable	Senior Vice President
MassMutual	Assistant Vice President
Nationwide Insurance	Sales Director
Northwestern Mutual	Director, Distribution Planning
National Life Group	VP Independent Distribution
Principal Financial Group	Director - Career Operations
Western & Southern Financial Group	Vice President, Marketing
MassMutual	VP & Distribution CFO
CSC Computer Sciences Corporation	Principal Business Consultant
American National Insurance Company	Vice President, Brokerage Sales
Broker World	Associate Publisher
ValMark Securities, Inc.	President and CEO
Massachusetts Mutual Life Insurance Company	Vice President, Agency Operations
AXA Distributors	VP, National Accounts
IXI Corporation	Senior Vice President
Mutual of Omaha Insurance Company	Regional Sales Manager
Securian Financial Group	Director, Field Training & Development
Northwestern Mutual	Assistant Director, Leadership and Organizational Development
ING US Financial Services	President of Retail Life Distribution
COUNTRY Financial	Vice President, Financial & Brokerage Solutions
American College	Sr. Vice President
Old Mutual Financial Network	SVP, Sales & Marketing
Allianz Life Insurance Company	Senior VP of Sales - FMO Distribution
Old Mutual Financial Network	Manager, Marketing Planning & Analysis
Manulife	Assistant Vice President, US Product Division

The Hartford	Director of Specialty Markets
Nationwide Financial	Divisional VP, Brokerage Life Sales
Allstate Insurance	Senior Sales Manager
COUNTRY Financial	District Director of Agencies, Oregon
American Family Life Insurance Company	Vice President-Integrated Channels
Lincoln Financial Group	Assistant Vice President
John Hancock Life Insurance	Vice President Sales and Distribution Operations
Lynette Owens & Associates, LLC	Midwest Regional Director of Sales
ReMark Americas	Senior Vice President, Client Management
Nationwide Financial	Vice President, National Accounts
Prudential	
Walt Disney World	National Sales Manager, Insurance Meetings and Incentives
E-Z Data, Inc.	Corporate Account Development Manager
Baltimore Life Insurance Company	AVP, Training and Development
ECA Marketing / NFP	President, ECA Marketing
Services Financiers SFL	Senior Director Financial Centre Relations and Training
SunGard iWorks	National Director of Sales
Creative Marketing	President
COUNTRY Financial	Strategic Marketing Consultant
Principal Financial Group, Inc.	Assistant Director, Client Resource Services
Sumitomo Life Insurance Company	Senior Manager
Allianz	Vice President, Internal Sales & Training
American General Life & Accident	Niche Marketing
Gleaner Life Insurance Society	President, Chief Executive Officer
Liberty Mutual Group	Manager Human Resources
Nemacolin Woodlands Resort	Director of Sales
Hilton Cancun Beach & Golf Resort	Sales Manager
Nationwide Insurance	Strategic Planning Director
Cotton States Life Insurance Company	Senior VP, C.O.O.
Coventry	Director, National Accounts
Mutual of Omaha	Vice President Agency Sales
LIMRA	Multi-Media Technical Specialist
Brainshark, Inc	National Account Manager
Desjardins Financial Security	Vice-President, Individual Network
New York Life	Assistant VP
Gestion SFL	Vice-President and Executive Director
Ohio National Life Insurance Company	Senior Regional Vice President
State Farm Life Insurance Companies	Sr. Analyst
Navagate	Senior VP, Sales & Marketing
The Co-operators	District Manager
ING	SVP & Channel Head, Strategic Distribution
Highland Capital Brokerage	Vice President & Head of Advanced Sales
MetLife	AVP
Farm Bureau Financial	Life Sales Vice President
Pinpoint Global Communications	Technical Marketing Manager

Coventry	Director, National Accounts
SunGard	Sales Support Manager
NFP Insurance Services, Inc.	Senior Vice President, Strategic Underwriting & Advanced De
Genworth Financial	Senior Vice President, National Sales Manager
Geoscape	Client Advisor, Insurance Industry
Nationwide Financial	Vice President
COUNTRY Financial	Director, New Market Development
N.A.P.A.	Director of New Business Development
Knights of Columbus	VP Manpower Development
American Family Life Insurance Company	Corporate Training Manager
LOMA	Assistant Vice President
Vertafore	Sales Associate
LOMA	Manager, Learning Technology Services
American Family Life Insurance Company	Life Sales Support Director
McKinsey & Company	
LIMRA	Client Relationship Manager
McKinsey & Company	
Turnkey Direct	
Mutual of Omaha	Regional Sales Director
ING	Senior Vice President, IGA Distribution Channel
The Syncretics Group, Inc.	Managing Director
Royal Neighbors of America	National Sales Executive
Massachusetts Mutual Life Insurance Company	AVP Policyholder Advocacy
	Associate Vice President and CFO of Nationwide Financial Net
Nationwide Financial	Distribution
LIMRA	Conference Coordinator
Sanlam Ltd	Actuary
Erie Family Life	Regional Life Sales Manager
MassMutual Financial Group	AVP & Counsel
Hilton Rye Town	Group Sales Manager
Nationwide Insurance	
The Co-operators	District Manager
The Co-operators	District Manager
Thrivent Financial for Lutherans	
COUNTRY Financial	Director, Agency Admin & Sales Practice Compliance
Allianz Life	Chief Suitability Officer
IXI Corporation	Vice President, Insurance Solutions & Analytics
ING	Director of Recruiting
Mutual of Omaha	Director, Distribution Compensation
American Family Life Insurance Company	Channel Capacity and Sourcing Practices Manager
Union Labor Life	Senior Client Service Manager
LIM Systems International, Inc.	CEO, Lim Systems International, Inc.
McKinsey & Company	Associate Principal
Midland National Life Insurance Company	Vice President Sales
Applied Predictive Technologies	

Marriott International	Global Account Executive
C2 Group, LLC	President
Society of Financial Service Professionals	Director of Sales and Corporate Development
Applied Predictive Technologies	Managing Director
Massachusetts Mutual Life Insurance Company	Regional Marketing Director
COUNTRY Financial	RVP, Agency
Lincoln Financial Group	Director of Planning
Shelter Insurance Companies	Director of Marketing
Greater Miami CVB	Corporate Sales Manager
Farm Bureau Life of Michigan	Marketing Information Manager
Risk Righter	General Manager
Hilton Santa Fe Golf Resort & Spa at Buffalo	
Thunder	Senior Sales Manager
Rose Hall Resort & Spa, A Hilton Resort	Director, National Accounts
SunGard iWorks	Sales Executive
Sompo Japan Research Institute Inc.	
MetLife	AVP, Underwriting
The Co-operators	Associate District Manager
Great American Life Insurance Company	Assistant Vice President
Hilton Waikoloa Village	Senior Sales Manager
Atlantis Paradise Island	Director of National Accounts
MassMutual	Associate Director
Carpenter Group	Managing Director
Protective Life	Vice President
Hilton	Sr. Sales Manager
Hilton	Senior Sales Manager
McKinsey & Company	
State Farm	Director
Navagate, Inc.	VP, Regional Sales
Brainshark	Strategic Account Manager, Insurance