

# Feedback About Fiduciary Education for Sales & Service Professionals

RESULTS FROM JULY 2017 SURVEY

## Whom did we ask?

**4,020** Participants of Fiduciary Education for Sales & Service Professionals



## How about overall impression?

**97% AGREE**

I will be able to apply what I learned to my work-related activities.

**94% AGREE**

This course was a valuable use of my time.

**97% AGREE**

The information in the course improved my understanding of the topic.

**94% AGREE**

I will likely use something I learned in this program in the immediate future.

## Tell us how you really feel.

*"I wish all insurance companies would accept your program so we were not required to complete their specific program in addition to yours. Our time is critical and your program should be accepted by all insurance companies."*

*"You had a difficult task of 'tie a bad rule to best practice."*

*"Good job of pushing wet noodles."*

## Would you recommend this program to others?



**94%** Highly Recommend or Recommend

## What did we hear about content and flow?

**98% AGREE**

The content was relevant to my work and goals.

**98% AGREE**

I could relate to the situations & the case studies.

**98% AGREE**

The program ideas flowed well from one to the next.

**95% AGREE**

I was engaged throughout the program.

**97% AGREE**

The regulations & their impact were explained clearly in the course.

## What did they tell us?

*"I have already used the information in the courses to help me serve clients."*

*"The LIMRA platform is well-designed, user-friendly, and intuitive."*

*"The content of the course was informative and interesting in explaining the intent of the DOL Fiduciary Rule."*

*"I have always had my clients' best interests, but this makes sure we know the guidelines and purpose behind them."*

*"The entire course was useful!"*

*"Keeps getting better and better each year. Basing it on real life examples makes it easier to get the idea."*

*"All the content flowed together wonderfully. I think it was all useful information."*

*"I appreciate this offering and look forward to more training opportunities."*