

Annuity Industry Estimates (Dollars in billions)						
	2Q 2010	2Q 2009	Pct Chg Q2/Q2	YTD 2010	YTD 2Q 2009	Pct Chg 10/09
Variable						
Separate accounts	\$27.0	\$22.8	18%	\$51.5	\$43.7	18%
Fixed accounts	\$8.5	9.3	-9%	\$16.4	19.4	-15%
Total Variable	35.5	32.1	11%	67.9	63.1	+8%
Fixed						
Fixed-rate deferred	9.7	17.6	-45%	18.6	43.6	-57%
Book value	8.1	14.1	-43	15.7	33.1	-53
Equity indexed	8.2	8.2	0	15.2	15.4	-1
Market value adjusted	1.6	3.5	-54	2.9	10.5	-72
Fixed deferred	17.9	25.8	-31	33.8	59.0	-43
Fixed immediate	2.1	2.0	5	3.8	3.9	-3
Structured settlements	1.5	1.4	7	2.9	3.0	-3
Total Fixed	21.5	29.2	-26	40.5	65.9	-39
Total	\$57.0	\$61.3	-7%	\$108.4	\$129.0	-16%
Industry estimates reported for second quarter 2010 based upon data from 61 companies, representing 96 percent of total sales.						

Source: U.S. Individual Annuities (2010, 2nd quarter)
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