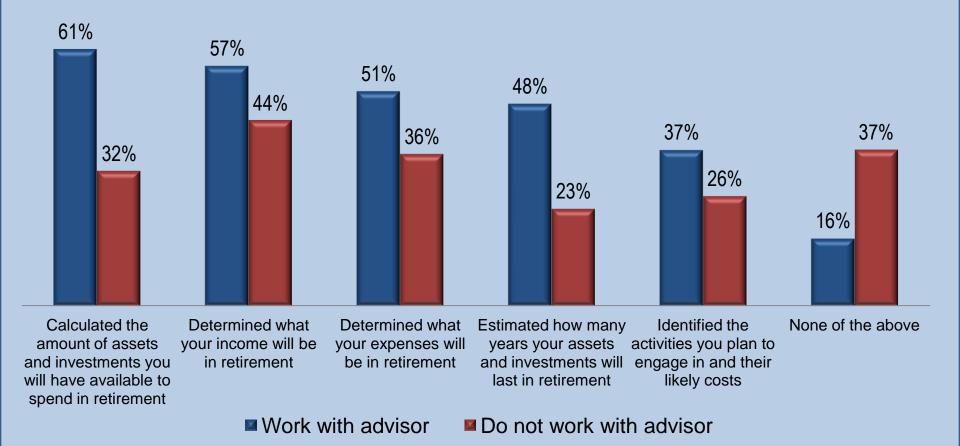
Pre-retirees working with advisors are over twice as likely as those without advisors to have accomplished at least some planning activities.



LIARA

Source: LIMRA, The Pre-Retiree Market: Surveying the Landscape, 2012.