



Attendees' Titles and Companies

Job Title:	Company Name:
Client Care	Accenture
Pre-Sales Manager	Accenture
Sales and Client Management Lead	Accenture Life & Annuity Software
Senior Manager - Sales	Accenture Life & Annuity Software
SVP - Individual Annuity Products	AIG
VP Fixed Annuity Pricing	AIG
Financial Solutions Product Manager	Alight Solutions, LLC
Assistant Vice President Product Innovation	Allianz Life
Market Insights Manager	Allianz Life
Senior Product & Sales Consultant	Allianz Life
AVP - Product Development	American Equity Investment Life
Marketing Special Projects Director	American Equity Investment Life
Vice President	American Equity Investment Life
Vice President Regional & Field Marketing	American Equity Investment Life
VP Product Management	American Equity Investment Life
Market Intelligence Analyst	American National
Vice President	Ameriprise Financial
2VP & Associate Actuary	Ameritas Life Insurance Corp
Retirement Plans Platform Specialist	Ameritas Life Insurance Corp., Retirement Plans
Partner	Aon
Annuity Specialist	Auto-Owners Insurance
Lead Director	AXA Equitable Life
Product & Life Risk	AXA Equitable Life
Senior Director & Actuary	AXA Equitable Life
Managing Director	Bank of America Merrill Lynch
Managing Director, Client Solutions	Bank of America Merrill Lynch
Insurance Solutions	Barclays
VP- Cross Asset Sales , US	Barclays
Account Executive - Pensions & Investments	Bermuda Fire & Marine
Co-Founder and CEO	Blueprint Income
Director - Insurance Sales	BNP Paribas
Managing Director	BNP Paribas
Managing Director	BNP Paribas

VP, Equity Sales - Annuities Product Development	BNP Paribas
Director, Annuity Development	Brighthouse Financial
Senior Product Consultant	Brighthouse Financial
Partner	Bryan Cave LLP
Partner	Bryan Cave LLP
President	CAB Consulting
President & CEO	Cannex Financial Exchanges
Senior Quantitative Analyst	CANNEX Financial Exchanges Ltd.
Manager, Product Research	CANNEX USA
President, CANNEX USA	Cannex USA
Managing Director	CAPTRUST
Director of Business Strategy	Charles Schwab & Co., Inc.
Deputy General Manager	China Taiping Insurance Group Limited
Business Systems Consultant	CNO Financial Group
Business Systems Consultant	CNO Financial Group
Program Manager	Colonial Penn Life
Founder & CEO	Competiscan, LLC
Research Analyst	Competiscan, LLC
Research Analyst	Competiscan, LLC
Actuary	Co-operators Life
Analyst	Corporate Insight
Director, Business Development	Corporate Insight
Retirement Program Manager	Crate and Barrel
Annuity Product Support Manager	CUNA Mutual Group
Vice President, Product Executive	CUNA Mutual Group
Consultant Product Management	CUNA Mutual Insurance
Principal	Curcio Webb LLC
President & CEO	DCIIA
Executive Director	DCIIA RRC
AVP, Fixed Annuities/Fixed Income Annuities	Delaware Life
Director - Product & Business Development	Delaware Life
Director, FIA/FA Product Management	Delaware Life
EVP, Chief Actuary	Delaware Life
Product Manager	Desjardins
Actuarial Consultant	Desjardins Insurance
Professor, UCLA Anderson School of Management	Digitai
Vice President	DLI North America Inc.
Business Development Lifetime Income	DST Systems
Product Specialist	Edward Jones
Product Specialist	Edward Jones
CEO	Envoy Financial
VP, Enterprise Sales	Epsilon
Vice President, Insurance Advisory - US	Equisoft

Director, Product Development and Marketing	Equitable Life
Co-Founder and Co-CEO	Everplans
Associate Director	EY
Brand, Marketing and Communications, Financial Services	EY
Digital Life Insurance Leader	EY
Executive Director	EY
Executive Director	EY
Management Consultant	EY
Managing Principal	EY
Sr. Product Specialist	Fidelity & Guaranty Life
SVP, Chief Distribution Officer	Fidelity & Guaranty Life
Vice President, Financial Solutions - Retirement Income Planning	Fidelity Investments
Senior Managing Director Strategic Communications	FTI Consulting
Product Innovation Leader	Genworth Financial
VP, Product	Global Atlantic Financial Group
Divisional Senior Vice President	Great American Life
Market Intelligence Specialist	Great American Life
Product Actuary	Great American Life
Vice President Marketing	Great-West Life & Annuity Ins. Co.
Income and Legacy Sales Strategy Manager, Wealth Management	Great-West Life, London Life, Canada Life
President and CEO	Greenwald & Associates
Sr. Research Director	Greenwald & Associates
Marketing Associate	Guardian Life
Senior Marketing Manager	Guardian Life
Sr. Competitive Intelligence Analyst	Guardian Life
VP Product Management & Development	Guardian Life
Manager Product Management	GuideStone
Senior Vice President	Hannover Life Reassurance Company of America
Vice President	Hannover Re
Director, Individual Savings and annuity products	IA Groupe Financier
Vice President	ICMA-RC
Total Rewards Manager	Ideal Industries Inc.
Wealth Manager	IHT Wealth Management
VP, Illustration Sales & Product Manager	Insurance Technologies
VP, Sales FireLight	Insurance Technologies
Managing Editor	InsuranceNewsNet
Chief Executive Officer	K4Connect
Director, Product Development and Marketing	Legacy Marketing Group
Head of International Markets Development and Delivery, LGR Retail	Legal & General
Vice President	Legal & General
Researcher	LGIMA
CMO & Director of Sales	LIDP Consulting Services

Software Engineer	LIDP Consulting Services
AVP, Public Relations	LIMRA
Commercial Research	LIMRA
Corporate Vice President	LIMRA
Corporate Vice President	LIMRA
Corporate Vice President and Director	LIMRA
Corporate Vice President of Client and Communications Strategy	LIMRA
Director of Analytics	LIMRA
Director, Business Development	LIMRA
Director, Conferences	LIMRA
Meeting Planner	LIMRA
Multi-Media Manager	LIMRA
Research Director	LIMRA
Research Program Manager	LIMRA
Senior Conference Coordinator	LIMRA
Senior Meeting Planner	LIMRA
Senior Multimedia Specialist	LIMRA
Senior Vice President and Director, LIMRA Research	LIMRA
Vice President, Member Relations & Consulting	LIMRA
Assistant Vice President	LIMRA and LOMA
Chief Operating Officer	LIMRA and LOMA
Corporate Vice President & Managing Director	LIMRA LOMA Secure Retirement Institute
Assistant Research Director	LIMRA Secure Retirement Institute
Assistant Research Director	LIMRA Secure Retirement Institute
Assistant Vice President	LIMRA Secure Retirement Institute
Assistant Vice President and Director	LIMRA Secure Retirement Institute
Associate Analyst	LIMRA Secure Retirement Institute
Associate Managing Director, Research	LIMRA Secure Retirement Institute
Associate Research Analyst	LIMRA Secure Retirement Institute
Associate Research Director	LIMRA Secure Retirement Institute
Director, Annuity Research	LIMRA Secure Retirement Institute
Member Relations Director, LIMRA LOMA Secure Retirement Institute	LIMRA Secure Retirement Institute
Research Analyst, Retirement Research	LIMRA Secure Retirement Institute
Senior Analyst	LIMRA Secure Retirement Institute
Actuary	Lincoln Financial Group
Market Insight Analyst	Lincoln Financial Group
Sr. Market Research Analyst	Lincoln Financial Group
Actuarial Consultant	Lincoln National Life
Associate, Learning Content, Education & Training	LOMA
AVP., Instructional Design	LOMA
Director, Exams	LOMA
Director, Learning Content, Education & Training	LOMA

Managing Director, Retirement Education Solutions	LOMA
Member Solutions Manager	LOMA
Member Solutions Sales Associate	LOMA
Retirement Content Manager	LOMA
Second Vice President	LOMA
Senior Associate, Insurance Ops and Information Management	LOMA
Senior Meeting Planner	LOMA
Senior Vice President	LOMA
Senior Vice President, Education and Training	LOMA
Sr. Associate	LOMA
VP, Education & Training	LOMA
President	Maddock Douglas
Head of GIC and Annuities	ManuLife
Product Manager, Segregated Funds	Manulife
AVP - Pricing and Profitability	MassMutual
Director, Defined Benefit Operations	MassMutual
Industry Intelligence Consultant	MassMutual
Strategic Research Consultant	MassMutual
SVP, Head of Client Management, Retirement Services.	MassMutual
Managing Director, Government Markets	MassMutual Financial Group
AVP & Actuary	MetLife
National Director - Post Retirement Benefits	MetLife
Consultant	Milliman
Advanced Sales Associate	Modern Woodmen of America
Director	Moody's Analytics
Graduate Trainee Financial Solutions	Munich Re
Senior Vice President	Munich Re
Regional Sales Director	Mutual of Omaha
Senior Vice President	Mutual of Omaha
AVP & Actuary	National Life Group
Director, Competition	National Life Group
VP Head of Bank, B/D and Wirehouse Sales	National Western Life
AVP, Product Development	Nationwide
Competitive Intelligence Specialist	Nationwide
Impact Manager	Nationwide
Director	Nationwide Advisory Solutions
Senior Financial Services Technical Lead	Nationwide Retirement Solutions
Business Development	NEOS LLC
EVP Marketing	NEOS LLC
Principal	NEOS LLC
Principal	NEOS LLC
Associate	New York Life
Corporate Vice President	New York Life

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Corporate Vice President, Income Annuities Product Management	New York Life
CVP	New York Life
CVP & Actuary, Variable Annuity Product Manager	New York Life
Senior Associate	New York Life
Strategy, Research, and Analytics	New York Life
Partner	NMG Consulting
Head of Annuity Sales	North American Company for Life and Health Insurance
National Sales Vice President	North American Company for Life and Health Insurance
Financial Advisor	Northwestern Mutual
Director	Nyhart
CEO	Ogen Actuarial Consulting Ltd.
Vice President, Annuity Product Management	Ohio National
Senior Consultant	Oliver Wyman
Partner	Oliver Wyman Financial Services
Product Manager, Products & Investments	OneAmerica
Associate Actuary	OneAmerica Financial Partners
Advanced Marketing Consultant	Pacific Life
AVP	Pacific Life
AVP Product Architecture	Pacific Life
Director & Actuary, Profitability Management	Pacific Life
Market Research Manager	Pacific Life
Marketing Campaign Manager	Pacific Life
Executive Director	Pavilion Advisory Group
President	Pfeifer Advisory LLC
AVP - Annuities	Principal
Senior Product Manager	Principal
Managing Partner	Private Vista LLC
VP Business Development	Protective Life
Vice President	Prudential
VP, Product Management	Prudential
Director, Product Development	Prudential Annuities
Vice President Financial Wellness Strategy & Deployment	Prudential Financial
Director & Consulting Actuary	P-Solve
Complex Manager Senior Vice President, Investments	Raymond James
Sr. VP, PCG Investment Products and Wealth Solutions	Raymond James & Associates
Director, Wealth Products	RBC Life
Editor and Publisher	Retirement Income Journal
SVP	RGA
Actuary	RGA Reinsurance Company
Senior Staff Actuary	RiverSource Life

VP, RiverSource Service	RiverSource Life
VP-Annuity Product Development	RiverSource Life
Director, Sales	S&P Dow Jones Indices
Global Head of Insurance	S&P Dow Jones Indices
Head of Insurance Asset Channel	S&P Dow Jones Indices
Managing Director	S&P Dow Jones Indices
Sales	S&P Dow Jones Indices
Group Chief Operating Officer	Sagicor Life Jamaica Limited
Executive Vice President, Actuarial Services & Employee Benefits	Sagicor Life Jamaica Ltd
Retirement Plans Administrator	Schiff Hardin LLP
Business Development	SE2
Director, Strategic Solutions	SE2
Senior Vice President Business Development	SE2
Vice President of Business Development	SE2
Actuary	Securian Financial Group
Annuity Product Consultant	Securian Financial Group
National Sales Vice President	Securian Financial Group
Senior Actuarial Associate	Securian Financial Group
Advanced Sales Consultant	Securian Financial, Minnesota Life
Assistant Vice President, Market & Industry Research	Security Benefit Life
VP, Product and Market Development	Security Benefit Life
VP, Product Development	Security Benefit Life
Director, Life & Annuity Product Pricing and Compliance	Sentry Insurance
Managing Partner	Sheridan Road Financial
Managing Director	Society of Actuaries
Managing Director of Research	Society of Actuaries
Senior Professional Development Administrator	Society of Actuaries
Senior Staff Fellow	Society of Actuaries
Actuarial Analyst	SSQ
Associate Actuary	State Farm Life
Director, Guaranteed Wealth Products	Sun Life Financial
Product Director, Segregated Funds	Sun Life Financial
Global Head of Products Strategy	Swiss Re
Head of Sales - Client Markets	Swiss Re American Holding
AVP - Senior Product Manager	Symetra
AVP, Director of Product Management	Symetra
Associate Product Manager	Symetra Financial
Vice President and Head of Retirement Marketing	Symetra Life
Lead Manager, DCIO Marketing	T Rowe Price
Head of Individual Investors	T. Rowe Price
Chief Architect & Head of Technology	Tata Consultancy Services (TCS)
VP, Business Development	TCA
Executive Director, RiskBlock Alliance	The Institutes

Director, Assistant Actuary	The Standard
Director, Individual Annuities	The Standard
Insurance and Retirement Business Development	ThreatMetrix
VP, Business Development	ThreatMetrix
Actuary	TIAA
Director, Market & Competitive Analysis	TIAA
Manager Product Strategy & Execution	TIAA
Retirement Plan Consultant	UBS Financial Services, Inc.
SVP of Operations	United Income
Product Management Director	USAA
Assistant Vice President	USAA Life
Product Management Director	USAA Life
VP, Financial Planning & Advice	USAA Life
Executive Vice President	Vista Life & Casualty Reinsurance Co.
Chief Executive Officer, Annuities and Individual Life	Voya Financial
Sales Desk Manager	Voya Financial
Senior Advisor, Voya Behavioral Finance Institute for Innovation	Voya Financial
Senior Market Research Analyst	Voya Financial
VP, Senior Actuary	Wells Fargo & Company
Head of Distribution Enablement	Wells Fargo Asset Management
Assistant Vice President, Product Management	Western & Southern Financial Group
SVP - Institutional Markets	Western & Southern Financial Group
Vice President	Western & Southern Financial Group
Senior Consultant	Willis Towers Watson