

## Annuity Industry Estimates

(Dollars in billions)

	Q1 2016	Q1 2017	Pct Chg Q1/Q1
<b>Variable</b>			
Separate accounts	20.1	18.7	-7%
Fixed accounts	6.5	5.7	-12%
<b>Total Variable</b>	<b>\$26.6</b>	<b>\$24.4</b>	<b>-8%</b>
<b>Fixed</b>			
Fixed-rate deferred	12.0	10.1	-16%
Book value	6.7	5.9	-12%
Market value adjusted	5.3	4.2	-21%
Indexed	15.7	13.6	-13%
Fixed deferred	27.7	23.7	-14%
Deferred income	0.74	0.55	-26%
Fixed immediate	2.5	2.0	-20%
Structured settlements	1.4	1.4	-4%
<b>Total Fixed</b>	<b>32.3</b>	<b>27.6</b>	<b>-15%</b>
<b>Total</b>	<b>\$58.9</b>	<b>\$52.0</b>	<b>-12%</b>

Industry estimates reported for the first quarter 2017 based upon data from 64 companies, representing 96 percent of total sales.

Source: LIMRA Secure Retirement Institute, U.S. Individual Annuity Sales Survey (2017, 1st quarter)

**Please attribute any reference to this material to LIMRA Secure Retirement Institute.**

