

Annuity Industry Estimates (Dollars in billions)						
	4Q 2010	4Q 2009	Pct Chg Q4/Q4	Total 2010	Total 2009	Pct Chg 10/09
Variable						
Separate accounts	\$29.7	\$24.8	20%	\$108.3	\$90.8	19%
Fixed accounts	8.8	8.2	7	32.2	37.2	-13
Total Variable	38.5	33.0	17	140.5	128.0	10
Fixed						
Book value	6.4	9.5	-33%	29.3	53.2	-45%
Market value adjusted	1.3	1.5	-13	6.0	14.4	-58
Indexed	8.2	7.0	17	32.1	29.9	7
Fixed deferred	15.9	18.0	-12	67.4	97.5	-31
Fixed immediate	1.8	1.8	0	7.6	7.5	1
Structured settlements	1.4	1.3	8	5.8	5.6	4
Total Fixed	19.1	21.1	-9	80.8	110.6	-27
Total	\$57.6	\$54.1	6%	\$221.3	\$238.6	-7%
Industry estimates reported for fourth quarter 2010 based upon data from 60 companies, representing 96 percent of total sales.						

Source: U.S. Individual Annuities (2010, 4th quarter)
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