## The 2015 Life Insurance Conference Innovation to Opportunity

## Attendees Titles' and Companies

Title Company

Manager of Regional Sales - Advertising Sales Accenture Software Sales and Marketing

**Account Management Business Specialist** Sales Director

Managing Director - Technology

**Director Life & Annuity Implementations** 

Principal President

Chief Executive Officer

CIO

Deputy General Counsel - Life, Health & Disability

**Director & Actuary** 

Director, Market Strategy & Research

Senior Director, Science

**SVP Product & Solution Development** 

**Vice President Product Training** 

Senior Manager, Life and Health Modeling

**Director - Life Product Innovation** 

Asst. VP & Actuary

Director, Member Relations

Executive Vice President and General Counsel

President and CEO Senior Counsel

Senior Meeting Planner

SVP, Insurance Regulation and Chief Actuary Vice President & Associate General Counsel Vice President, Conference Development Vice President, Insurance Regulation

Vice President, Research

VP, Chief Counsel & Deputy, State Relations

**Compliance Specialist** 

Life Chief Underwriting Manager

Life Insurance Product Strategy and Performance Manager

Sr. Programmer/Analyst

A.M. Best Company

Accenture Accenture Accenture Accenture Accenture SpA

**ACORD** 

**Actuarial Compass** Actuarial Strategies, Inc. Adrea Rubin Marketing, Inc.

AFBA / 5Star Life

AIG AIG AIG AIG AIG AIG

AIR Worldwide Allianz Life **Allstate Benefits** 

American Council of Life Insurers American Family Insurance

American Family Life

American Family Life

American National Insurance Co.

Actuarial Manager, Pricing Americo Life
Director, Admin Systems Americo Life

Executive Vice President & General Manager Ameriprise Financial

2nd VP, Ind Underwriting OperationsAmeritasDirector of ITAmeritasAssistant Marketing Project ManagerAmica Life

Sr. Assistant Vice President Amica Life
Director of Product Strategy Andesa Services, Inc.

Director, New Business Services Assurity Life Manager, Life Products Assurity Life

Account Executive Aurigen Reinsurance
IT Manager Baltimore Life
Associate Editor BestWeek
Project Manager BizFlow
Vice President BizFlow

Director, Partners and Business Development Brightpeak Financial

Sales Representative Captricity

Senior Sales Account Executive Captricity
Senior Vice President Catholic Financial Life

Vice President and Chief Actuary

Catholic Financial Life

Director of Operations

Catholic United Financial

Consultant CDR Optimal Consulting Group

Analyst Celent
Senior Account Executive Celent
Partner & Director Consulting Services, Insurance CGI
VP Account Services Cignium

Practice Lead Analysis Cignium Technologies

Marketing Manager Cincom
Program Director Cincom
Sales Manager Cincom
Sr. Product Manager Cincom

Sr Product ManagerCMFG Life Insurance CompanySenior DirectorCognizant Technology SolutionsCorporate Education ManagerCollege for Financial Planning

2nd VP, Associate ActuaryColumbian Mutual Life InsuranceEVP of Business DevelopmentCompetiscanExecutive Assistant to FounderCompetiscanFounder/CEOCompetiscan

Business Development Executive Concentrix Insurance Solutions
Software Sales Executive Concentrix Insurance Solutions

National Life Manager Co-operators Life Insurance Company

Manager of ResearchCorporate InsightSenior Research AssociateCorporate InsightCEO/PresidentCreative Ventures

Division Industry General Manager CSC

CSC **Managing Director** 

Actuary **CUNA Mutual Group** Marketing Manager **CUNA Mutual Group** Sr Marketing Manager **CUNA Mutual Group** Sr. Marketing Specialist **CUNA Mutual Group CUNA Mutual Group** Sr. Marketing Specialist

**Account Services Executive** Dell **Business Development** Dell Client Executive Dell **Senior Consultant** Dell **DTCC** Director **DTCC** Director, Relationship Manager **Director of Business Development** Edgewater Director of Technology Edgewater

**Insurance Practice Director** Edgewater **Senior Product Specialist Edward Jones** 

**Employee Benefit News Business Development Associate Epoq** 

Senior Online Editor

**Business Development Director** Epoq CEO

EquiSoft Inc. Vice-President Insurance Business Development EquiSoft Inc. Vice-President, Insurance EquiSoft Inc.

Life Product Manager Erie Family Life **Director - Strategic Marketing** Erie Insurance Life Product Manager Frie Insurance **VP Underwriting & Claims** Erie Insurance

Manager **Ernst & Young Practice Director** eSignSystems

**Chief Information Officer** Everence Vice President **EXL** 

Vice President Business Unit Lead **EXL LifePRO Managing Director** F&TRC

Life New Business VP Farm Bureau Financial Services

Director - Life Actuarial Farm Bureau Insurance **Director of Information Systems** Farm Bureau Insurance Director, Life Operations Farm Bureau Insurance

Life and Annuity Conservation Specialist Farm Bureau Insurance Manager, Applications Software Development Farm Bureau Insurance CUO, Head of Underwriting Operations Farmers New World Life

Sales **FAST VP of Sales FAST** 

Life Sales Development VP FBL Financial Group, Inc.

VP and Director of Actuarial Services - Life & Health Federated Mutual Insurance Company

Program Manager Fidelity Security Life Ins. Co

**Chief Marketing Officer FINFOS**  Vice President & Senior Consultant

Associate Consultant

First Consulting & Administration, Inc.

First Consulting & Administration, Inc.

Genworth Financial

Insurance Solutions Executive FIS

**Director Operations** 

Senior Vice President Force Diagnostics, Inc.

VP and Distinguished Analyst Gartner
Market Research Analyst Gen Re
Vice President Gen Re

Director, Digital Strategy and Analytics Genworth

SVP, Chief Actuary

Director, Product Development

Sr. Product Marketing Manager

VP, Product & Consumer Marketing

Genworth Financial

Gerber Life Insurance

Gerber Life Insurance

Gerber Life Insurance

Actuary GGY AXIS
Actuary GGY AXIS

SR VP Life Operations Gleaner Life Insurance Society

Sr. Web Developer and Database Admin

Actuary

Gleaner Life Insurance Society

Global Atlantic Financial Group

Vice President Life Product Management Global Atlantic Financial Group

Sr. V.P. Direct Marketing Globe Life and Accident

Assistant Vice-President, Business Development & Solutions Great-West Life, London Life, Canada Life

Assistant Vice President Greenwald & Associates
Project Coordinator Greenwald & Associates
Research Associate Greenwald & Associates
SVP and Financial Services Practice Leader Greenwald & Associates

Associate Actuary

Associate Actuary

Guardian Life Insurance

Guardian Life Insurance

Director - Centralized Application Support

Director, Life Operations

Manager, IL Operations

Guardian Life Insurance

Guardian Life Insurance

Manager, New Business Operations

Guardian Life Insurance

Manager, Social Media Guardian Life Insurance
Supervisor, Life Product Support & Competition Guardian Life Insurance
Vice President & Actuary Guardian Life Insurance

CEO Hank George, Inc.

SVP and Chief Underwriter Hannover Re

Associate Actuary Hause Actuarial Solutions, Inc

Regional Sales Director, Insurance

Sales Director, Insurance

HCL America

HCL America

Solutions Principal

HCL Technologies

R&D Application Developer Homesteaders Life Company

International Consultant IBM
Director Client Services IBU, Inc
President IBU, Inc

Associate Director IGATE Technologies

Associate Director
Associate Director
Associate Vice President

**Deputy Manager** 

Director Director

Lead Consultant Sr. Vice President Associate Director Vice President

Executive Director

Product Actuary Vice President

Senior Vice President, & General Manager US

COO

Senior Engagement Manager

Operations Manager President & CEO

VP, ForeSight Product Management

VP, Sales

Editor-at-Large

Assistant Vice President - Sales

Vice President

Executive Vice President, Economic Development

Manager, Business Development Vice President, National Marketing

Chief Technology Broker

Director

AVP, Advance Care Director, Advance Care Director, Advance Care Senior Vice President

**VP Technology Development** 

Principal AVP

AVP, New Business Ops

Director

General Director, Life Underwriting

AVP, Model Office Chief Actuary Actuarial Associate

Director, Individual Insurance and Financial Services Dev.

**IT Architect** 

Relationship Manager

Director, Product Development

IGATE Technologies Inc
IGATE Technologies Inc

IGATE Technologies Inc

IGATE Technologies Inc IGATE Technologies Inc

IGATE Technologies Inc IGATE Technologies Inc IGATE Technologies Inc IGATE Technologies Inc.

IGATE Technologies Inc.

IIPRC

Illinois Mutual Illinois Mutual illustrate inc

Infosys McCamish

Infosys McCamish Systems Insight Decision Solutions Insight Decision Solutions Insurance Technologies Insurance Technologies

InsuranceNewsNet IntellectSEEC

IntellectSEEC

Iowa Economic Development Authority Iowa Economic Development Authority Iowa Economic Development Authority

ITX - LIDP

J.D. Power and Associates
Jackson National Life
Jackson National Life
Jackson National Life

Jacobson

Jefferson National Financial

JFM Consulting John Hancock John Hancock John Hancock

Kansas City Life Ins. Co.

Kansas Insurance Department Kemper Home Service Cos.

La Capitale La Capitale

Laser App Software

Legacy Marketing Group

VP Product Management Legal & General America

Senior Vice President & Principal Lewis & Ellis, Inc.

Director of Strategy

Marketing Specialist
Senior Director

LexisNexis
LexisNexis

Divisional Director : Risk Product Operations

Head of Risk Product Innovation

Director, Distribution Strategy & Project Management

Strategist

Liberty Group Ltd.

Liberty Mutual

Liberty Mutual

Manager, Special Projects

President

Liberty Mutual Benefits

LIDP Consulting Services

Sales & Marketing

LIDP Consulting Services

CEO/President Life Happens
Executive VP, Programs and Marketing Life Happens

Chief Operation Officer Life Insurance Company of Alabama

**LIMRA** 

Associate Director of LIC Life Insurers Council
Executive Director Life Insurers Council

President and CEO LifeCare Assurance Company

Analyst LIMRA
Assistant Managing Director LIMRA
Associate Research Consultant LIMRA
AVP LIMRA
AVP, Director Public Relations LIMRA

Client Relationship Director

Client Relationship Manager

LIMRA

Corporate Vice President

Corporate Vice President & Director, Insurance Research

LIMRA

Corporate Vice President, Insurance Research - Product
Customer Experience
LIMRA
Data Scientist
LIMRA
Director Business Development
LIMRA

Corporate Vice President, Communications

Director, Conferences

LIMRA

Meeting Planner

LIMRA

Multimedia

LIMRA

Research Actuary

LIMRA

Research Director

LIMRA

Research Director

LIMRA

Senior Conference Coordinator

LIMRA

Senior Vice President and Director, LIMRA Research
Vendor Relationship Mgr
LIMRA

VP Developmental and Commercial Research
Senior Meeting Planner
LIMRA and LOMA

AVP - IT Lincoln Financial Group
AVP, Executive Benefits Lincoln Financial Group

AVP, IT New Product Development

Director, Relationship Management

Group Life and AD&D Product Manager

IT Team Leader

Lincoln Financial Group

Lincoln Financial Group

Lincoln Financial Group

VP, Information Technology

VP

Lincoln Financial Group

Lincoln Financial Group

Consultant

Lincoln Heritage Life

Vice President, Government Relations

Lincoln Heritage Life

Vice President LOGiQ3 **AVP Member Solutions** LOMA Editor, Resource LOMA **Meeting Planner** LOMA **Member Solutions LOMA Member Solutions Manager** LOMA Member Solutions Sales Associate **LOMA** Resource Ad Rep LOMA Second Vice President LOMA Senior Assoc., Education LOMA Senior Associate LOMA Senior Associate - Management Solutions LOMA Senior Editor LOMA

Managing Principal - Insurance & Financial Services Innovation Maddock Douglas, Inc.

VP of Innovation Maddock Douglas, Inc.

LOMA

Executive Vice President Majesco
Sr. Consultant Majesco

Sr. Vice President

Consultant Management Data, Inc,
Corp Secretary Management Data, Inc.
President Management Data, Inc.
Associate Product Manager Manulife Financial

Associate Product Manager Manulife Financial Sr. Business Systems Consultant Manulife Financial Manulife Fin

2nd VP & Actuary MassMutual **Assistant Vice President** MassMutual **Solutions Engineer** Mendix **Account Executive** Mendix, Inc. Insurance Practice Lead Mendix, Inc. AVP, Segmentation & Consumer Insights MetLife Marketing Director MetLife Senior Marketing Consultant MetLife

Product Manager MIB Solutions, Inc.

Account Manager Milliman
Compliance Consultant Milliman
Consulting Actuary Milliman
Consulting Actuary Milliman
Consulting Actuary Milliman
Milliman

Consulting Actuary and Principal Milliman
Principal & Consulting Actuary Milliman
Principal & Consulting Actuary Milliman

Senior Account Executive Milliman IntelliScript

Account Executive Mintel
Sr. Industry Analyst - Insurance Mintel

Conservation Specialist Modern Woodmen of America

Interactive Editor Money-Media

VP, Information Services MTL Insurance Company

2nd Vice President, Underwriter Munich Re

Marketing Research Consultant Mutual of Omaha

Theoretical Physicist, Author n/a

Director Of Systems Development National Guardian Life

VP, Dir of Info Services National Guardian Life

Senior Editor National Underwriter Life & Health

Associate Vice President, Business Development Nationwide Director Nationwide

Senior Vice President

Managing Consultant

Senior Principal

Senior Principal

NEOS

Senior Principal

NEOS

Sr. Analyst

NEOS

Actuary New York Life
Corporate Vice President New York Life
CVP and Actuary New York Life

Head of Competitive Intelligence

Strategy - Project Manager

Vice President

New York Life

New York Life

Vice President & Actuary

Vice President & Actuary

New York Life

New York Life

Operations Manager NIIT Technologies Ltd.
Actuary Northwestern Mutual

Application Development Director

Assistant Director

Assistant Director

Northwestern Mutual

Northwestern Mutual

Director Life Products

Northwestern Mutual

Lead Project Manager

Northwestern Mutual

Lead Project Manager

Northwestern Mutual

Product Manager

Northwestern Mutual

Northwestern Mutual

Research Selection Consultant

Solution Architect

Northwestern Mutual

Northwestern Mutual

VP-Risk Selection Strategy Northwestern Mutual

VP, Research and Consulting Novarica

Relationship Director

Client Executive NTT Centerstance

Northwestern Mutual

Market Development Manager NTT Centerstance
Account Executive NTT DATA, Inc.
Insurance Marketing NTT DATA, Inc.

Development Actuary Old Mutual South Africa

Partner Oliver Wyman
Field VP, Sales Development OneAmerica
Manager, New Business OneAmerica
Market Intelligence Analyst OneAmerica
Vice President Marketing OneAmerica

VP Sales and Marketing Optimum Re Insurance Company

OneAmerica

Application Sales ManagerOracleSr Director, InsuranceOracleSr Sales ConsultantOracle

VP - SR Product Advisor

Executive Vice President Pacific Guardian Life

Assistant Vice President of Product Design

AVP, Integrated Marketing

Customer Experience Manager

Executive Vice President

Marketing

Pacific Life

Pacific Life

Pacific Life

Pacific Life

Vice President Marketing Pacific Life

VP, Business Development Paradysz + PM Digital

Life Accident Manager PEHP

Assistant Vice President, Product Systems Implementation Penn Mutual Competition Information Manager Penn Mutual

Director of Business Analysis and Policy Filing

SVP, Product Management, Underwriting & Advanced Sales

Penn Mutual

Business Development Praeses Business Technologies

Marketing Analytics & Reporting Director Principal Financial Group

2VP Product Marketing and Research Protective Life
Audit Director Protective Life

Vice President, Operations & AcquisitionsProtective LifeVP Online Sales and MarketingProtective Life

Director, Product

Director, Product Design

Director, Social Media

EVP, Product & Marketing

Prudential

Vice President, Industry Strategy

VP, Underwriting

Prudential

Prudential

Prudential

Prudential

Prudential

Managing Director, Global Research RBC

Senior Regulatory Consultant Rector & Associates, Inc.

President Red Ventures
Vice President Red Ventures

VP & Actuary RGA VP & Actuary RGA

Executive Director Rinascita / Widow's Hope

VP, New Business, Underwriting & Claims / Chief Underwriter RiverSource Insurance Company

Director Robbins Gioia Executive Director Robbins Gioia

CIO & Operations Executive

COO/EVP

Royal Neighbors of America

Royal Neighbors of America

Manager, IT Business Enablement Royal Neighbors of America SVP, Business Development RPM Direct an EXL Company

Principal Rudolph Financial Consulting, LLC

CEO Sagicor Life EC Inc.

Market Research Analyst
Associate Actuary
Sagicor Life Insurance Company
Sammons Financial Group

Manager Alternative InvestmentSamsung LifeManager, CPC Planning TeamSamsung LifeSenior ManagerSamsung LifeActuarySapiens

Chief Marketing Officer and Head of Corporate

Communications Sapiens EVP, Head of Professional Services Sapiens President & CEO Sapiens Sales Support Manager Sapiens Sapiens Senior Principal Consultant Senior VP Business Development Sapiens **SVP Sales** Sapiens Associate Vice President, Insurance IT Services Sasken

AVP, Business Development

Pricing Research Actuary

SCOR Global Life

Regional VP, Sales

SCOR Global Life

SVP, Value Added Services

VP, Director Medical Research

SCOR Global Life

SCOR Global Life

AVP, New Product & Data Development SCOR Global Life Americas

Director of Business Developmentse²Director Technology Solutionsse²Director, Application Developmentse²Manager Business Developmentse²SVP Business Developmentse²SVP Client Solutions/CRMse²

Head of Business development SEB Trygg Liv Holding AB Riga Branch

Associate Actuary Securian Financial Group
Director - Individual Distribution Systems Securian Financial Group

Consultant Self Employed
Principal SiSi Group, LLC
Principal SiSi Group, LLC

Senior ReporterSNL FinancialDirector, SalesSNL iPartnersSenior Account ManagerSNL iPartnersSenior Director, Product ManagementSNL iPartners

Consulting Staff Fellow Society of Actuaries
Managing Director of Research Society of Actuaries
Sr. Experience Study Actuary Society of Actuaries
Sr. Professional Development Manager Society of Actuaries
Staff Fellow Society of Actuaries

Director of ITSolutaMarketing and Sales ManagerSolutaVP of OperationsSoluta

Application Development Manager Southern Farm Bureau Manager, Applications Development Southern Farm Bureau

Actuarial Analyst II State Farm **Business Analyst** State Farm **Government Affairs Director** State Farm L/H Manager State Farm State Farm Manager Manager - Life/Health Underwriting State Farm Research Analyst III State Farm Service Manager State Farm State Farm Systems Analyst **Relationship Executive** StoneRiver StoneRiver Sr. Business Development Executive

Partner Strategy Meets Action
Partner Sutherland Asbill & Brennan
Partner Sutherland Asbill & Brennan

Executive Client ManagerSwiss ReMarketing ActuarySwiss ReSenior VPSwiss ReHead of Sales & Account ManagementSynodex

Chief Architect & Head of Technology Tata Consultancy Services (TCS)
Head, Insurance Domain Consulting Tata Consultancy Services (TCS)

Business Development Director TCS
Business Development Director TCS
Business Development/Solutions Management TCS
Marketing Manager TCS
Solution Leader - Insurance TCS
Solutions Director TCS

President and CEO Teachers Life

Chief Operating Officer Tennessee Farmers Life Insurance

Company

Principal Consultant The Nolan Company

Senior Product Manager The Standard

Director, Actuary

Manager, IT

Sr. Counsel

Vice President of Operations

Thrivent Financial

Thrivent Financial

Thrivent Independent

Director, Actuarial TIAA-CREF
Director, IT TIAA-CREF
President and CEO TIAA-CREF
Associate Actuary Torchmark

Director Torchmark

MIS Manager Triple-S Vida

Life Systems Manager United Home Life

Founder and CEO Universal Conversion Technologies
Marketing and Business Development Universal Conversion Technologies
President Universal Conversion Technologies

Director, VB Life Pricing

Manager, Product and Market Development

Unum

Systems Manager

Unum

Executive Director, Life Product Management

Life Insurance Product Management Director

USAA

Life Insurance Product Management Director

USAA

Life Insurance Product Management Director

Regional Consultant

Technical Architect

USAA

Product Manager

USABle Life

Vice President

UTG, Inc

Chief Investment Officer ValMark Securities, Inc.
Strategic Account Director Venture Solutions
Strategic Solutions Director Venture Solutions
SVP Vitech Systems
Chief Underwriter Voya Financial
Head of Administrative Systems Voya Financial

Head of Administrative Systems

Product Director

Product Owner - IT

Voya Financial

Product Specialist Washington National Supervisor, Business Analysts Wawanesa Life Insurance

Director of Product Development

IT Manager

Senior Actuary

Vice President, Process Integration

VP Information Technology

Western & Southern Financial Group

SVP Insurance WNS
Client Relationships and Business Development X by 2, LLC
Principal X by 2, LLC

Chief Sales and Marketing Officer Xpertdoc Technologies, Inc.

Sales Executive
Managing Partner
VP, Business Development & Strategic Alliances
Executive Director for Marketing

Xpertdoc Technologies, Inc. XtLytics LLC XtLytics LLC Zavarovalnica Maribor d.d.