

<b>Annuity Industry Estimates</b> (Dollars in billions)						
	2Q 2009	2Q 2008	Pct Chg Q2/Q2	YTD 2009	YTD 2008	Pct Chg 09/08
<b>Variable</b>						
Separate accounts	\$22.7	\$32.2	-29%	\$43.4	\$64.7	-33%
Fixed accounts	9.2	10.0	-8	19.2	19.4	-1
<b>Total Variable</b>	<b>31.9</b>	<b>42.2</b>	<b>-24</b>	<b>62.6</b>	<b>84.1</b>	<b>-26</b>
<b>Fixed</b>						
Book value	13.8	11.8	17	32.1	21.0	53
Equity indexed	8.1	6.9	17	15.2	12.7	20
Market value adjusted	3.4	3.6	-6	10.2	5.8	76
Fixed deferred	25.3	22.3	13	57.5	39.5	46
Fixed immediate	1.9	2.0	-5	3.8	3.7	3
Structured settlements	1.4	1.5	-7	2.9	3.1	-6
<b>Total Fixed</b>	<b>28.6</b>	<b>25.8</b>	<b>11</b>	<b>64.2</b>	<b>46.3</b>	<b>39</b>
<b>Total</b>	<b>\$60.5</b>	<b>\$68.0</b>	<b>-11%</b>	<b>\$126.8</b>	<b>\$130.4</b>	<b>-3%</b>
Industry estimates reported for Second quarter 2009 based upon data from 61 companies, representing 97 percent of total sales.						

Source: U.S. Individual Annuities (2009, 2<sup>nd</sup> quarter)

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