

<b>2Q 2008 Growth Rates by Product</b>				
<b>Percent Change 2007-2008</b>				
		<b>Annualized premiums</b>	<b>Face amount</b>	<b>Number of policies</b>
Universal life	Second Quarter	0%	2%	-3%
	Year to date	3	4	2
Variable life	Second Quarter	-21	-28	-31
	Year to date	-24	-24	-27
Variable universal life	Second Quarter	-8	-15	-18
	Year to date	-7	-11	-15
Term	Second Quarter	-1	0	-2
	Year to date	-2	-1	-3
Whole life	Second Quarter	1	3	2
	Year to date	0	3	1
<b>Totals</b>	<b>Second Quarter</b>	<b>-2%</b>	<b>-1%</b>	<b>-1%</b>
	<b>Year to date</b>	<b>0%</b>	<b>0%</b>	<b>-1%</b>

Source: LIMRA's *U.S. Individual Life Insurance Sales Summary Report, Second Quarter 2008*.

Please attribute any reference to this material to LIMRA International