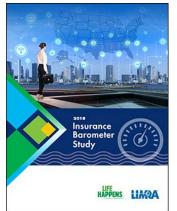


#### Bancassurance

Read these reports to learn the key drivers of bancassurance program success plus the strategic and tactical actions you can use to establish or grow your program. Our findings for Latin America and Asia are now available in

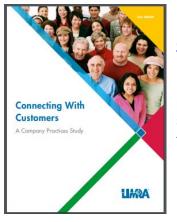
- Portuguese
- Simplified Chinese

### 2018 Insurance Barometer



Each year LIMRA collaborates with Life Happens to take a unique pulse of U.S. consumers and their relationship with life insurance. Read this year's report to learn this and much more about today's consumers:

- The relative importance of life insurance amongst people's financial concerns
- Important news about the appeal of simplified underwriting
- How people are using social media to "shop" for agents (it may not be what you think) — and establish relationships with them



### Connecting with Customers

How do customers prefer to obtain service from their insurance companies? One thing is for certain, more policyowners, especially younger ones, expect online service options. Read this report to learn more about the service channels carriers offer their individual life insurance and annuity policyowners.

# Upcoming Research

## Training Today: Methodologies for Agency, Bancassurance, and Broker Channels

We surveyed 1,300 insurance training executives and practitioners around the world and will soon share

- Which training methods are most effective
- Which training and learning trends your company should focus on

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