

Your Global Research Connection

This issue of LIMRA's Global Research connects you to reports on today's training best practices, our full series of reports on the retirement market opportunity in Asia, and key drivers of successful bancassurance practices. Stay informed by requesting report access and following LIMRA International Research on Twitter:

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The Story of Us — Two Brands with One Goal

Discover how LIMRA and LOMA first began, and how we have evolved to serve the industry.

Current Research

Revisit our top three reports from 2018 to review LIMRA insights for improving your company's bottom line results.

<u>Training Today — Global Best Practices</u>

Nearly 1,200 training executives and professionals told us which training practices work and which don't. Read the full report for insights that will improve the effectiveness of your agency, bancassurance, and broker training programs. We also have a special report on training best practices in **China**.

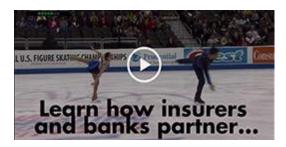




Spotlight on Retirement: Asia

Asia's retirement funding gap is swelling fast, creating a huge challenge for pension and retirement systems. Read our market reports to better understand the situation, the market opportunity, and how your company can serve the millions of people who need your help.

- Asia
- Hong Kong
- India
- Indonesia
- Japan
- Singapore
- South Korea
- Taiwan
- Thailand



Bancassurance: Stories of Success & Growth Opportunities

Read these two reports to learn key drivers of program success as well as strategic and tactical actions that will help you establish or grow your bancassurance program. The reports examine:

- Partnership and collaboration
- Training
- Customer-centricity
- And more

Upcoming Research

Look for reports on these four major global projects in 2019. We will dig into the current situation and highlight industry opportunities for growth.

The Gig Economy

The number of people choosing to earn their living as independent contractors is growing around the world. What does this mean to the financial services industry? We will examine its impact in 17 markets around the globe.

Agency Models and Best Practices

We are researching the most successful agent distribution models around the globe to help your company identify the model and characteristics that align with your growth strategy.

The Future of Retirement in Latin America

This project continues our retirement work with the Society of Actuaries to examine trends determining the future of retirement for people in Latin America.

What's On the Minds of Executives in 2019?

What are the greatest challenges industry leaders face? What capabilities are critical to future success? We will see what has changed and what hasn't since our last major executive study in 2017.

Events

LIMRA LOMA International Agency Transformation Forum

From Quantity to Quality in China May 22–23, 2019 • Shanghai, China

Meet with colleagues from around the region to hear speakers discuss trends and innovations shaping agency transformations in China and around the world. Planned session topics will include customer-centrism, new technologies, contemporary recruiting, management, and training practices, and more.

To receive email notices when LIMRA studies are released, please update your "My Interests" profile at www.limra.com/interests. If you don't have a username and password, please request member access at www.limra.com/Request_Access.

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