

Advancing the financial services industry by empowering our members with

KNOWLEDGE



INSIGHTS



CONNECTIONS



SOLUTIONS



Benefits of Membership



Research

Access best-in-class research to help grow your business.



Benchmarks

Our benchmarks light the path to growth, delivering industry-driven insights with unmatched credibility and a visionary outlook.



Committees and Study Groups

Network with your peers and participate in committees to learn more about industry challenges and strategic solutions.



Resources

Quickly find the information you need to make business decisions through our InfoCenter, publications, and websites.



Your Member Relations Team

Access professionals familiar with your challenges who can help guide you to the right business solution.



Preferred Member Pricing

Receive preferred member pricing and cost savings.

Member Savings Opportunities

Industry-Leading Conferences



Connect with leaders across the industry to discuss market trends and best practices.

Trustworthy Selling



This sales effectiveness program has proven results: over **30,000 graduates** with **25 percent** increase in productivity and a **21 percent** first-year survival rate.

Professional development

Accelerate Impact Suite



Get employees up to speed quickly and shorten time to proficiency with this suite of programs:

- Certificate Programs
- Insurance Immersion
- Industry Advantage

Strategic Leadership Experience

Create transformative leaders and invest in future talent through this partnership with Wharton Executive Education.

Applied Research Solutions



Unlock competitive differentiation with reliable, actionable insights that give members confidence in their business decisions.

Hiring Assessments



We offer a variety of **Home Office** and **Field** assessments to help you evaluate the right people for the right jobs.

Talent Mobility Suite



Develop and retain your workforce with a variety of professional designations and opportunities:

- **FLMI®**, **ACS®**, **AIRC™**, and **ALMI®** designations
- Industry Advantage
- Insurance Immersion

Contact us for more information



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