

2019 Life Insurance Conference

Attendees' Titles and Company Names

Job Title:	Company Name:
VP Business Insurance Markets	5Star Life Insurance Company
Pre-Sales Manager	Accenture
Sales and Client Management Lead	Accenture
Sales Director	Accenture
Senior Manager - Sales	Accenture Life & Annuity Software
CEO	Acceptiv
National Sales Manager, Fitness	Active&Fit Direct
Vice President, Fitness Health Plan Sales	Active&Fit Direct
Head of Strategy and Business Management - Life	AIG
VP of Product Management and Market Intelligence	AIG Life and Retirement
Sr. Life and Annuities Analyst	Aite Group
Senior Product and Sales Consultant	Allianz Life
Senior Manager	Allstate Financial
Business Development Manager	AM Best
Business Development Manager	AM Best
Business Development Manager	AM Best
Chief Counsel-Securities & Litigation	American Council of Life Insurers

Deputy General Counsel	American Council of Life Insurers
Director, Legislative and Regulatory Information	American Council of Life Insurers
Managing Director, Conference Development	American Council of Life Insurers
President and CEO	American Council of Life Insurers
Project Manager & Senior Legal Editor	American Council of Life Insurers
Senior Vice President, Federal Relations	American Council of Life Insurers
Senior Vice President, State Relations	American Council of Life Insurers
Senior Vice-President, Taxes & Retirement Security	American Council of Life Insurers
Vice President and Associate General Counsel	American Council of Life Insurers
Vice President, Conference Development	American Council of Life Insurers
VP, Chief Counsel & Deputy, State Relations	American Council of Life Insurers
Life Operations Team Manager	American Family Insurance
Operations Director	American Family Insurance
Shared Services Director	American Family Insurance
Strategic Analytics Manager	American Family Insurance
AVP & Analyst	American Fidelity Assurance
Product Specialist	American Fidelity Assurance
VP Life Division	American Fidelity Assurance
AVP, Product Development Process	American National
Senior Marketing Manager, Product Development	Americo
Sr. Director, Marketing	Ameriprise Financial/RiverSource Insurance
2nd VP, Individual Underwriting Operations	Ameritas Life Insurance
SVP - Individual Financial Operations	Ameritas Life Insurance
Underwriting Consultant	Ameritas Life Insurance
Vice President & Chief Life Actuary	Amica Life Insurance
Business Analyst	Andesa Services
Data Architect	Andesa Services
Director Software Development	Assurity Life Insurance
Senior Software Developer Manager, IT - Model Office	Assurity Life Insurance
Vice President & Chief Delivery Officer	Atidot

Sr. Director, Industry Marketing - Financial Services	Automation Anywhere
Manager, Life Compliance/Life Solutions	Auto-Owners Life Insurance
Director, Market Strategy	AXA
Sales Director	Axe Group
Strategic Business & Technology Advisor	Axe Group
Marketing Actuary	Baltimore Life
AVP, Financial Actuary	Baltimore Life Insurance
AVP, Infrastructure	Baltimore Life Insurance
Senior VP Chief Information and Services Officer	Baltimore Life Insurance
VP and Actuary	Baltimore Life Insurance
Business Development Specialist	Barrington Media Group
Business Development Specialist	Barrington Media Group
Knowledge expert	BCG
Principal	BCG
Product Manager, Specialty Products	Blue Shield of CA
Co-Founder & CEO	Breathe Life
Head of Business Development	Breathe Life
Principle Advisor	Breathe Life
Director, Life Product Development	Brighthouse Financial
Senior Vice President	Catholic Financial Life
Chief Underwriter, Director	Catholic Order of Foresters
Director of Marketing	Catholic Order of Foresters
Manager - New Business and Member Services	Catholic Order of Foresters
Senior Vice President Finance	Catholic Order of Foresters
Vice President Investments	Catholic Order Of Foresters
VP of Business Analysis and IT	Catholic Order of Foresters
Consultant	CDR Optimal Consulting Group
Head of America's Life and Health	Celent
Senior Analyst	Celent
VP, Consulting Services, Life Insurance	CGI

Manager, Life Policy Services	Cincinnati Life
Senior Manager	Cincinnati Life
AE	Cincom Systems
Director of Global Product Marketing	Cincom Systems
Director Partner & Customer Relations	Cincom Systems
Partner/Customer Relations	Cincom Systems
Tradeshow Manager	Cincom Systems
Marketing Director	Clearlink
Marketing Manager	Clearlink
Product Manager	Colonial Life
Founder & CEO	Competiscan
Sales & Admin Assistant	Competiscan
Chief Product Officer	Covr Financial
Chief Executive Officer	Covr Financial Technologies, Inc.
Finance	CUNA Mutual Group
Product Analyst	CUNA Mutual Group
Senior Product Manager	CUNA Mutual Group
SVP, Shared Services	CUNA Mutual Group
Director EDM Solutions	Datasource Consulting, an EXL Company
Manager	Deloitte Consulting Doblin
Vice President	DLI North America Inc.
VP Corporate Planning	DLI North America Inc.
Life & Wealth Product Manager	DXC
Chief Actuary, BPS	DXC Technology
Principal Offering Sales	DXC Technology
Principal Offering Sales Executive	DXC Technology
Product Specialist - Insurance Products	Edward D. Jones & Co., L.P.
Solutions Training	Edward Jones
Sr. Product Leader	Edward Jones
Senior Sales Executive	Ensono

Vice President	Ensono
Private Equity Associate	EQT Partners Inc.
Vice President, Insurance Advisory	Equisoft
Vice President Accounts and Operations, Wealth Management Solutions	EquiSoft, Inc.
Director- Solution Sales, UCT	Equisoft/UCT
SVP, Erie Family Life	Erie Insurance Group
VP, Field Life Sales Management	Erie Insurance Group
Assistant Vice President, Digital Consulting	EXL Service
AVP, Solutions Consulting	EXL Service
AVP, Strategic Marketing Leader, Insurance	EXL Service
Global Head, Digital Customer Acquisition	EXL Service
SVP, L&A Global Head of Client Management	EXL Service
Vice President	EXL Service
Vice President - LifePRO Product Owner	EXL Service
Vice President, Life and Annuities	EXL Service
Associate	Faegre Baker Daniels LLP
Director - Life Operations Management & Planning	Farm Bureau Financial Services
Life New Business Manager	Farm Bureau Financial Services
IT Manager Life Systems	Farm Bureau Insurance of Michigan
Life and Annuity Conservation Specialist	Farm Bureau Insurance of Michigan
VP of Sales	FAST
Solutions Consultant	FAST Technology
Vice President	FAST Technology
VP, Business Development	FAST Technology
Senior Regulatory Analyst	Federal Insurance Office
Director, Product Development Operations	Fidelity & Guaranty Life
Director - Product Management	Fidelity Investments Life Insurance Company
Managing Director	Financial Technology Research Centre
VP Distinguished Analyst	Gartner
VP, Marketing and Account Management	General Re Life Corp

Director of Strategic Account Management, Identity and Digital Protection	
Services	Generali Global Assistance
Marketing Manager	Generali Global Assistance
Sr. Business Development Director, Identity and Digital Protection Services	Generali Global Assistance
Director, Product Development	Gerber Life
Vice President, Client Relations	GIACT
VP Sales	GIACT
Account Executive	Glia
Sr. V.P. Direct Marketing	Globe Life and Accident Insurance Company
Vice Chairman, President & CEO	Gracie Point
VP - IT	Great American Insurance Group
SVP, Head of Enterprise Consumer & Digital Experience	Guardian
Director, Marketing & Communications	Guardian Life Insurance
Manager, Individual Markets, Life&DI Operations	Guardian Life Insurance
Senior Analyst	Guardian Life Insurance
VP, Life & DI New Business Operations	Guardian Life Insurance
Assistant Vice President, Individual Markets - Marketing	Guardian Life Insurance Company of America
Actuary	Hannover Life Re Bermuda
Assistant Director, Marketing	Hartford Financial Services Group Inc.
CEO	Health Data Analytics Institute
CFO/COO	Health Data Analytics Institute
Director of Marketing	Health Data Analytics Institute
VP of Corporate Strategy	Health Data Analytics Institute
Senior Vice President	Heritage Life Insurance Company
EVP General Counsel	Homesteaders Life Company
VP, Legal/Compliance & Associate General Counsel	Homesteaders Life Company
Business Development	Human API
VP, Business Development	Human API
IBM Watson for Marketing	IBM
Client Sales Manager	Infosys McCamish

Director Sales	Infosys McCamish
Sales and Engagement Manager	Infosys McCamish
Senior Editor/Annuities	InsuranceNewsNet
Vice President, Sales	iPipeline
VP of Policy Administration	iPipeline
VP/Head of Life & Health Underwriting	iptiQ by Swiss Re
Actuary, Insurance Tax & Compliance	John Hancock
AVP & Actuary	John Hancock
AVP, New Business Operations	John Hancock
AVP	John Hancock Financial Services
Principal	Karl Anderson Consulting, Inc.
Author and Founder of The Flipside of Life and Aging Courageously	Kirsten Schowalter
Business Development Manager	LanguageLine Solutions
Sr. Manager, Implementation	LexisNexis
Director of Strategy	LexisNexis Risk Solutions
Vertical Marketing Manager	LexisNexis Risk Solutions
CMO & Director of Sales	LIDP Consulting Services
Java Developer	LIDP Consulting Services
Senior Software Engineer	LIDP Consulting Services
Senior Relationship Manager	Life Annuity Specialist
SVP Content Strategy	Life Happens
Founder & CEO	Life.io
SVP, Revenue	Life.io
Head of Sales	LifeScore Labs
Product Analyst	LifeTrends
Product Analyst	LifeTrends
Product Analyst	LifeTrends
Senior Analyst	LifeTrends
Co-founder, Senior Enterprise Sales & Strategy	Limelight Health
Enterprise Account Executive	Limelight Health

VP Global Sales	Limelight Health
Assistant Managing Director, Insurance Research	LIMRA
Associate Research Director	LIMRA
AVP, Public Relations	LIMRA
Business Development/Commercial Research	LIMRA
Client Relationship Director	LIMRA
Commercial Research	LIMRA
Corporate Vice President	LIMRA
Corporate Vice President & Managing Director	LIMRA
Corporate Vice President and Director, Insurance Research	LIMRA
Corporate Vice President, Insurance Research	LIMRA
Corporate Vice President, Research Shared Services & Center of Excellence	LIMRA
Director of Analytics	LIMRA
Director of Business Development	LIMRA
Director of Executive Development	LIMRA
Director, Conferences	LIMRA
Meeting Planner	LIMRA
Member Relations Director	LIMRA
Multi-Media Assistant	LIMRA
Multimedia Manager	LIMRA
Research Actuary, Insurance Research	LIMRA
Research Analyst	LIMRA
Research Analyst, Individual Insurance	LIMRA
Research Director	LIMRA
Research Director	LIMRA
Senior Conference Coordinator	LIMRA
Senior Meeting Planner	LIMRA
Senior Research Director, Consumer	LIMRA
Senior Vice President and Director, LIMRA Research	LIMRA
Sponsorship & Exhibitor Program Manager	LIMRA

Chief Operating Officer	LIMRA and LOMA
President and CEO	LIMRA, LOMA & LL Global, Inc.
AVP Competitive Intelligence	Lincoln Financial Group
AVP, Life and Key Systems	Lincoln Financial Group
Life Marketing Consultant	Lincoln Financial Group
Marketing Consultant	Lincoln Financial Group
Vice President	Lincoln Financial Group
VP Govt & Industry Relations	Lincoln Heritage Life Insurance
Vice President Corporate Tax	Lincoln National Corportaion
Associate Insurance Operations & Information Management	LOMA
AVP, Learning Content, Education & Training	LOMA
AVP, Learning Services	LOMA
AVP, LOMA Member Solutions	LOMA
Director, Learning Products Management	LOMA
Member Solutions Manager	LOMA
Member Solutions Manager	LOMA
Second Vice President	LOMA
Senior Editor	LOMA
Senior Meeting Planner	LOMA
Senior Vice President	LOMA
VP, Education & Training	LOMA
Senior Solutions Consultant – Solutions and Strategy	Majesco
Vice President	Majesco
Corporate Secretary	Management Data, Inc.
President, CEO	Management Data, Inc.
Chief Executive Officer	Management Research Services, Inc.
Commissioner	Maryland Insurance Administration
Actuarial Director	MassMutual
AVP	MassMutual
Compliance Consultant	MassMutual

Head of MMUS Law	MassMutual
Head of Personal Markets	MassMutual
Head of Risk Strategy	MassMutual
Senior Vice President, Head of MM US Product	MassMutual
VP, New Business	MassMutual
Strategic Consultant	MassMutual Financial Group
SVP	Meiji Yasuda America
Research Analyst	Meiji Yasuda America Incorporated
Account Manager	Milliman, Inc.
Compliance Analyst	Milliman, Inc.
Consulting Actuary	MIlliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Principal & Consulting Actuary	Milliman, Inc.
Senior Account Manager	Milliman, Inc.
Advanced Marketing & Promotions Representative	Minnesota Life Insurance
Product Analyst	Modern Woodmen of America
Senior Advanced Sales Associate	Modern Woodmen of America
Senior Agency Services Associate	Modern Woodmen of America
Supervisor of Quality Assurance	Modern Woodmen of America
Associate Editor	Money-Media
Director of Sales	Money-Media
CEO	Montoux
Director of Sales	Montoux
Vice President and Actuary	Munich Re
Vice President, Reinsurance Marketing	Munich Re
Managing Partner	MVP Advisory Group
CEO	myWorth
SVP, Business Innovation Group	National Life Group
Senior Vice President of Marketing & Sales	National Mutual Benefit

Vice President Life Underwriting and New Business	National Western Life
Product Director	Nationwide
Vice President, Emerging Distribution	Nationwide
AVP Associate General Counsel	Nationwide Financial
Director, Member Services, Post Issue Servicing	Nationwide Financial
EVP Marketing	NEOS LLC
Principal	NEOS LLC
Senior Analyst	NEOS LLC
Senior Principal	NEOS LLC
Corporate Vice President & Actuary	New York Life
Digital Creative Compliance Manager	New York Life
Senior Associate - Product Management	New York Life
Senior Vice President and Head of Ventures	New York Life
Corporate Vice President & Actuary	New York Life
Corporate Vice President & Actuary	New York Life
Vice President	New York Life
PartnersFinancial	NFP Insurance Services, Inc.
Chief Operations Officer	Northwestern Mutual
Senior Actuary	Northwestern Mutual
Senior Director & Actuary	Northwestern Mutual
Senior Director Life Products	Northwestern Mutual
Senior Director of Engineering	Northwestern Mutual
Senior Director, Business Integration & Strategy for New Business	Northwestern Mutual
Sr. Director, Application Support	Northwestern Mutual
VP Product Development	Northwestern Mutual
Vice President of Research and Consulting	Novarica
VP Research and Consulting	Novarica
Client Executive	NTT Data
Marketing Advisor	NTT DATA
Sales Director	NTT DATA

Business Development Consultant	NTT Data Services
Marketing Advisor	NTT Data, Inc.
CEO	Ochs, Inc.
Senior Analyst	Ohio National Financial Services
Senior VP Operations	Ohio National Financial Services
VP, Operations	Ohio National Financial Services
Principal	Oliver Wyman
Market Intelligence Manager	OneAmerica
President, Individual Life and Financial Services	OneAmerica
Vice President Customer Advocate	OneAmerica
VP Data & Analytics	OneAmerica
Principal Sales Consultant	Oracle
Account Executive	PartnerRe
VP, Underwriting Strategy & Innovation	PartnerRe
AVP and Actuary	Penn Mutual Life Insurance
Senior Vice President, Chief Information Officer	Penn Mutual Life Insurance
President of the Management Board	Polish Insurance Association
Director	Prudential
Director, Customer Experience	Prudential
Director, Individual Life Strategy	Prudential
Director, Strategic Solutions & Partnerships	Prudential
Manager	Prudential
Vice President & Actuary	Prudential
Vice President of Individual Life Strategy	Prudential Financial
Senior Associate	PwC
VP, Sr. Product Manager, Annuities and Insurance	RBC Wealth Management
Actuary, Risk Management	RGA
Executive Director	RGA
SVP and Chief Medical Director	RGA
Vice President Business Development, AURA Tech	RGA

VP, Underwriting Solutions, RGAX	RGAX
EVP Business Development	RMA
Global Head of Insurance	S&P Dow Jones Indices
Head of Insurance Asset Channel	S&P Dow Jones Indices
Regional Account Representative	S&P Dow Jones Indices
Sales	S&P Dow Jones Indices
Insurance reporter	S&P Global Market Intelligence
Product Manager	Sagicor Life USA
AML & Financial Crimes Officer	Sammons Financial
Business Development Executive	Sapiens
Chief Marketing Officer and Head of Corporate Communications	Sapiens
Director Product Management	Sapiens
Senior Vice President Sales, North America	Sapiens
VP, Client Success Executive and Business Development	Sapiens
Manager Business Development	SE2
Marketing and Analyst Relations	SE2
SVP Business Development	SE2
Vice President - Business Development	SE2
Actuary	Securian Financial
Director, Digital Strategy + Partnerships	Securian Financial
Business Development Consultant	Securian Financial Group
Director	Securian Financial Group
Reporting Analytics Lead	Securian Financial Group
Gerente de Vida y Rentas	Seguros Generales Suramericana
Senior Vice President	SEI Investments
Principal	SiSi
Consulting Staff Fellow	Society of Actuaries
Managing Director of Research	Society of Actuaries
Senior Professional Development Administrator	Society of Actuaries
Manager	Southern Farm Bureau

Manager, Billings & Premium Acct.	Southern Farm Bureau
Product Data Consultant	Southern Farm Bureau
Associate Actuary	State Farm
Manager	State Farm
Manager, Corporate Life/Health Underwriting	State Farm
Operations Manager	State Farm
Senior Analyst	State Farm Bank
Life Insurance Program Manager	State of Wisconsin; Dept. of Employee Trust Funds
AVP Strategic Life Product Development	Sun Life Financial
Director - Account Delivery	Sun Life Financial
Manager Life Product Development	Sun Life Financial
Senior Vice President, Sales	Sureify
Senior VP, US Sales	Surfly
Director, Business Development	Swiss Re
Head of Life & Health R&D Americas	Swiss Re
Program Manager	Swiss Re
Senior Vice President & Medical Director	Swiss Re
SVP Individual Life & Retirement Service & Operations	Symetra Financial
VP, Information Technology	Symetra Financial
Assistant Vice President, Business Analysis & Quality Assurance	The Baltimore Life Companies
AVP, Applications	The Baltimore Life Companies
National Life & Estate Planning Manager	The Co-operators
Assistant Director, Marketing Strategy	The Hartford
Director, Actuary	Thrivent Financial
Vice President, Strategy	Thrivent Financial
Director of Marketing	Transamerica
Head of Tax	Transamerica
Senior Director- Product Development	Transamerica
Vice President, State Government Relations & Associate General Counsel	Transamerica Life
Sr. Director, Product & Innovation	Trustmark Voluntary Benefit Solutions

Director of the Social Intelligence Lab	University of Maryland, College Park
Assistant Vice President, Product Management	USAA
Assistant Vice President-Product Management	USAA
Business Strategy and Planning Director	USAA
Chairman & President	USAA
Director, Life Insurance Product Management	USAA
Director, Life Operations Support	USAA
Executive Director	USAA
Life Insurance Product Management Director	USAA
Sr. Communications Manager	USAA
Senior Programmer/Analyst	UTG, Inc
Vice President	UTG, Inc.
Senior Vice President, CMO	Vantis Life
Chief Analytics Officer & Chief Innovation Officer	Vida Capital
Executive Vice President	Vitech
Solutions Analyst	Vitech
SVP	Vitech
Director, Customer Experience	Voya Financial
Account Executive VSP Direct to Consumer	VSP
Assistant Vice President, Application Development	Western & Southern Financial Group
Manager, Product Marketing and Training	Western & Southern Financial Group
Product Manager	Western & Southern Financial Group
AVP, New Business Department	Western & Southern Life
Carrier Integration Manager	Willis Towers Watson
	Worldwide Assurance for Employees of Public
CEO	Agencies
Director, Sales	X by 2, LLC
Marketing Director	X by 2, LLC
Senior Sales Associate	X by 2, LLC