

Wholesaler Leadership Summit

Accelerating Performance

MAY 7 – 9, 2019 • THE WESTIN INDIANAPOLIS • INDIANAPOLIS, IN

Calling All Wholesaler Leaders

Share your experiences, challenges, and best practices in a highly engaging environment. Designed to encourage rich conversations, this casual, interactive, and cozy gathering fosters real conversation not available in a general conference setting.

Topics:

- Total Compensation: It's More Than Money
- Technology: What's In Your Toolbox?
- Wholesaler Innovation
- Personal Development: Fine Tune Your Team

NEW! Distribution Table Talks

A collaborative, round-robin type session covering various types of distribution.

And More:

- Indy 500 driver, Zach Veach, speaks on the importance of working as a team
- EY presents the future of wholesaling
- LIMRA shares industry trends you need to know
- Networking team event at Chef JJ's
- And much more!

*...learn from my peers about what's working and what's not...helps us stay current on trends in technology and other solutions. **I'm better at my job** because I attend this conference every year.*

— Cathy Jo Borgman, Sales Desk Director, Pacific Life

*The content is always timely and relevant and the **networking is unmatched** by other conferences.*

— Chad Mueller, Head of Annuity Sales,
National Sales Director, CUNA Mutual Group

Limited Seating — Register Soon!

The registration fee is \$649.

Register online www.limra.com/conferences.

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Attendees are sales desk managers and heads of external wholesalers. Team leads are not eligible; you must supervise an entire sales desk team to qualify.