

2019 Advanced Sales Forum Attendee List

Company	Title
Advanced Underwriting Consultants	Consultant/Attorney
Advisors Excel	Director of Advanced Markets
AIG	VP Advanced Sales
AIG	Director, Advanced Sales
AIG Life & Retirement	Vice President, Deputy Chief Underwriter
AIG Life and Retirement	Director, Advanced Sales
Alliance For Lifetime Income	Senior Educational Advisor
Allianz Life Insurance Company of North America	Senior Advanced Markets Consultant
Allstate	Senior Manager, Advanced Solutions
Ameritas Life Insurance Corp.	Sales Director - Advanced Markets
Ashar Group LLC	President
Association for Advanced Life Underwriting	EVP, Government Affairs & Business Strategy
AXA Advisors, LLC	Director of Advanced Planning
AXA Equitable Life Insurance Company	AVP, Advanced Markets
BEI	Business Development Specialist
Brighthouse Financial	Advanced Markets Consultant
Bryan Cave Leighton Paisner	Attorney
Business Enterprise Institute	Founder
Carson Group	Director of Retirement Research
CNO Financial Group	Associate General Counsel
Columbus Life	VP, Advanced Markets
CUNA Brokerage Services, Inc.	Retirement Planning and Sales Consultant
Delaware Life	National Sales Consultant
Delaware Life	Director, National Sales Consulting
Delaware Life	Associate Director, Marketing
Delaware Life	Director, National Sales Consultant
Drinker Biddle & Reath	Partner
Farm Bureau Life Insurance Company	Director - Advanced Markets
Federated Life Insurance Company	Adv. Sales Manager and Counsel
Gracie Point	Vice Chairman
Gracie Point Holdings, LLC	Head of U.S. Business Development
Guardian Life	Lead Senior BRC Consultant
Guardian Life Insurance Company	Advanced Marketing Consultant
Hoopis Performance Network	President
iA Financial Group	Manager
Industrial Alliance	VP, Development of Distribution Networks
Jackson National Life Distributors LLC	Assistant Vice President
John Hancock	Director
John Hancock Life Insurance Company (U.S.A.)	Associate Counsel
Keebler & Associates.com	Partner
Knights of Columbus	Vice President, Training & Field Compliance
Lafayette Life	Assistant Vice President, Advanced Markets
Lincoln Financial	Manager, Advanced Sales

Lincoln Financial Distributors	Director - Sales Concepts
Lincoln Financial Distributors	AVP, Advanced Sales/Business Development
LPL Financial, Inc.	Vice President -- Advanced Planning
M Financial Group	Sr. Advanced Markets Consultant
Mindset Digital	Founder and CEO
Modern Woodmen of America	Manager, Underwriting
Modern Woodmen of America	Manager, Advanced Sales Department
Mutual of Omaha	Advanced Markets Attorney
Mutual of Omaha	VP, Advanced Markets & Brokerage Field Relations
myWorth	CEO
National Life	Advanced Sales Specialist
National Life Group	Advanced Markets Attorney
Nationwide	Senior Director
New York Life	Corporate Vice President
Northwestern Mutual	Senior Director Advanced Planning
Pacific Life	Advanced Designs Senior Analyst
Pacific Life	Consultant
Pacific Life	Consultant
Pacific Western Bank	Managing Director, Premium Finance
Pacific Western Bank	AVP
Pacific Western Bank	Managing Director, Pacific Western Bank
Pentera Group, Inc.	Attorney
Pentera Group, Inc.	Vice President
Pentera Group, Inc.	Business Development
Principal Financial Group	Advanced Markets
Principal Financial Group, Inc.	Director-Advanced Solutions
Protective Life	2nd VP - Advanced Sales
Protective Life	Vice President, Underwriting
Prudential	Vice President, Advanced Planning
Riversource Distributors, Inc	Senior Director - Advanced Strategies
RiverSource Life Insurance	Director of Advanced Strategies
Securian Financial	Advanced Strategies Counsel
Securian Financial	Advanced Sales Director
Securian Financial Group	Advanced Sales Consultant
Security Mutual Life Insurance Company	Vice President, Marketing
Security Mutual Life Insurance Company	Senior Vice President, Chief Underwriter
State Farm	Counsel
Thrivent	Manager
Thrivent Financial	Advanced Markets Consultant
USAA	AVP FASG Advice & Solutions