

## Annuity Industry Estimates

(Dollars in billions)

Variable	1Q 2018	1Q 2019	Pct Chg 1Q19 / 1Q18
Variable Deferred (excluding RILA)	22.4	19.3	-14%
Registered Indexed Linked (RILA)	2.21	3.52	59%
<b>Total Variable</b>	<b>24.6</b>	<b>22.8</b>	<b>-7%</b>
<b>Fixed</b>			
Fixed-rate deferred	9.0	15.1	68%
Book value	5.7	10.1	77%
MVA	3.3	5.0	52%
Indexed	14.5	18.0	24%
Deferred income	0.52	0.64	23%
Fixed immediate	2.1	2.8	33%
Structured settlements	1.4	1.5	7%
<b>Total Fixed</b>	<b>27.5</b>	<b>38.0</b>	<b>38%</b>
<b>Total U.S. Annuities</b>	<b>52.1</b>	<b>60.8</b>	<b>17%</b>
Industry estimates reported for the first quarter 2019 based upon data from 63 companies, representing 94 percent of total sales.			

Source: LIMRA Secure Retirement Institute, U.S. Individual Annuity Sales Survey (2019, 1st quarter)

Please attribute any reference to this material to LIMRA Secure Retirement Institute.

