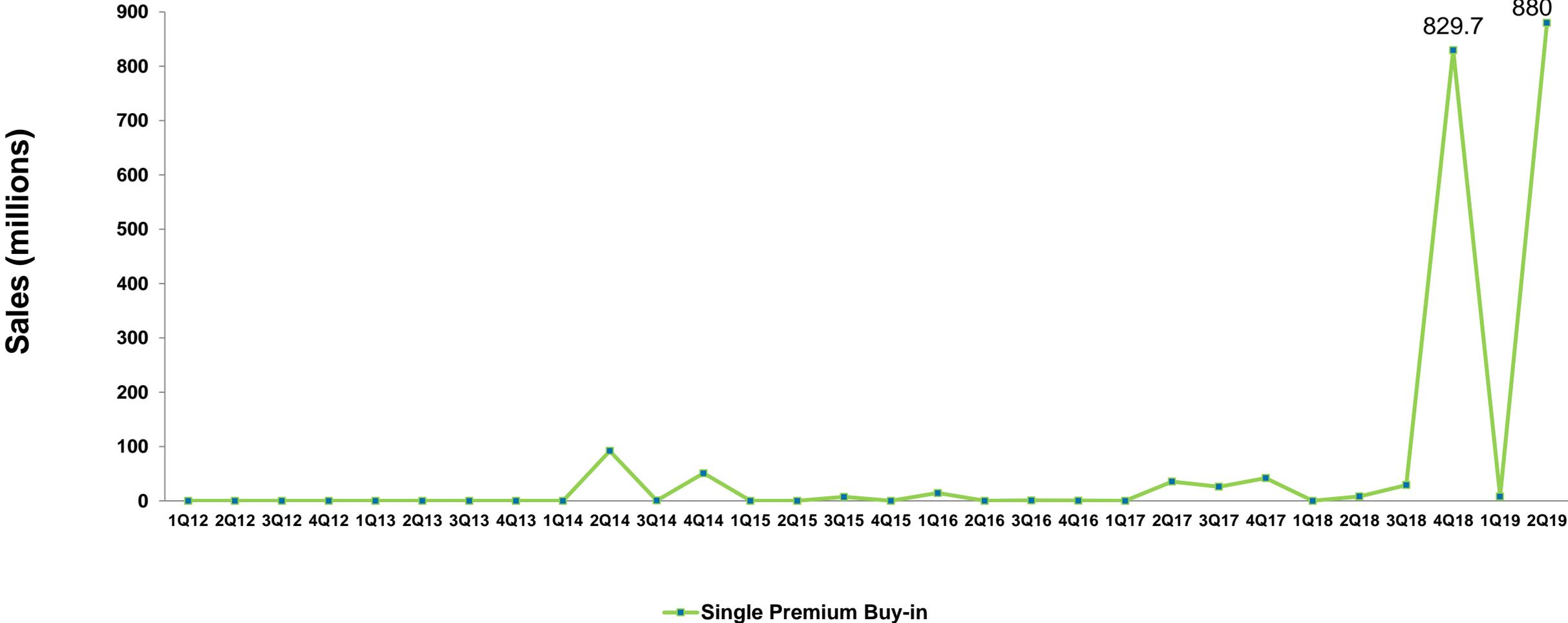


Second Quarter Single Premium Buy-in Sales

Buy-in Sales by Quarter 2012 - 2Q 2019



Source: U.S. Group Annuity Risk Transfer Survey, LIMRA Secure Retirement Institute