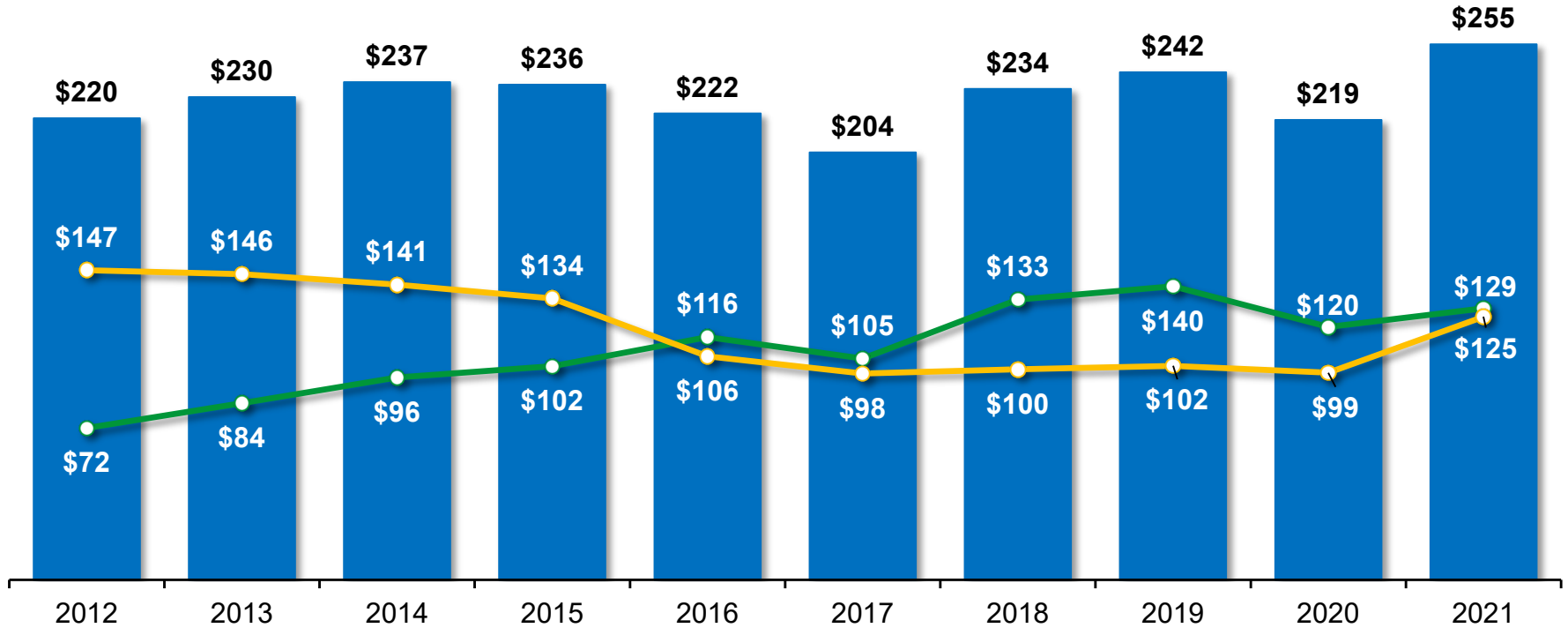


LIMRA Annuity Sales Estimates

■ Total

—○ Fixed Annuity

—○ Variable Annuity



Please attribute any reference to this material to LIMRA

Source: LIMRA, U.S. Individual Annuities survey
Sales values in billions