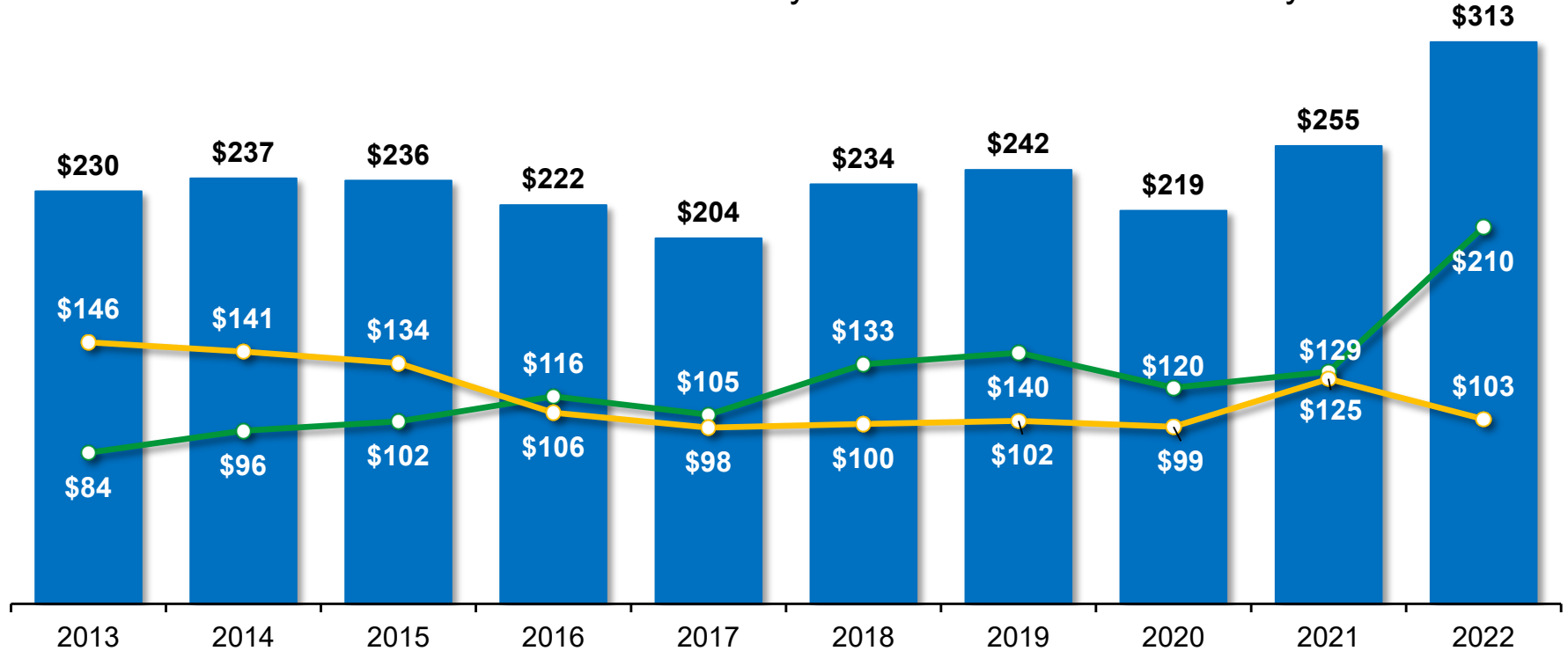


# LIMRA Annual Annuity Sales Estimates

■ Total

—○ Fixed Annuity

—○ Variable Annuity



Source: LIMRA, U.S. Individual Annuities survey  
Sales values in billions