

Preliminary U.S. Annuity First Quarter 2026 Sales Estimates

	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Full Year 2025	Q1 2026	YTD 2026	Q1 2026 / Q1 2025
Traditional Variable	14.7	14.3	16.4	17.7	63.1	16.1	16.1	9%
Registered Index-Linked	17.6	19.1	20.7	22.1	79.5	21.2	21.2	21%
Total Variable	32.3	33.4	37.1	39.8	142.6	37.3	37.3	15%
Fixed-rate deferred	40.3	45.8	43.5	35.7	165.3	34.0	34.0	-16%
Indexed	27.8	32.8	33.2	34.1	127.9	26.6	26.6	-4%
Deferred income	0.9	1.2	1.30	1.41	4.8	1.0	1.0	6%
Fixed immediate	3.0	3.6	3.9	3.9	14.4	3.7	3.7	22%
Structured settlements	2.3	2.4	2.2	2.3	9.2	2.1	2.1	-7%
Total Fixed	74.3	85.8	84.1	77.4	321.5	67.3	67.3	-9%
Total U.S. Annuities	106.6	119.2	121.2	117.2	464.1	104.6	104.6	-2%

\$ in billions

Source: U.S. Individual Annuity Sales Survey, First Quarter 2026, LIMRA