



INFOCENTER

Database Subjects

Topic Index to LIMRA's Research Library

LIMRA[®]

Database Subjects

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Korea

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North America

Canada

Mexico

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Sudan*

Asia

Bangladesh*

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ASEAN*

Indonesia*

Iran*

Malaysia*

Pacific Rim*

Pakistan*

Philippines*

Russia*

Singapore*

Southeast Asia*

Sri Lanka*

Taiwan*

Thailand*

Vietnam*

Banks and Banking

Caribbean

Aruba

Jamaica

Puerto Rico

Central America

Costa Rica

El Salvador

Guatemala

Panama

Trinidad and Tobago*

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Europe

(includes Eastern Europe and European Union)

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Balkans*
Belgium
Bulgaria
Croatia
Czech Republic
Denmark
Eastern Europe
European Union
Finland
France
Germany
Greece
Hungary
Ireland
Italy
Lithuania
Luxembourg
Netherlands
Norway
Poland
Portugal
Romania
Scandinavia
Slovak Republic
Slovenia
Spain
Sweden
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United Kingdom
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Egypt
Israel
Lebanon
Oman*
Saudi Arabia
Turkey
United Arab Emirates*
North America
Bermuda
Canada
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Mexico

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U.S. Markets*
Regulations
Retirement Plans
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Chile
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Peru
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Close **85.83***
Daytime **85.10***
Objections **85.86***
Sales Talks **85.80***
Telemarketing **77.80***

Markets 55.00

Baby-Boom* **55.16** *see* *Markets — Generations — Baby-Boom*
Business*
Generation X* **55.18** *see* *Markets — Generations — X*
Generation Y* **55.18** *see* *Markets — Generations — Y*
Generation Z* **55.18** *see* *Markets — Generations — Z*
Internet Users*
Professional* **55.77**
Rural* **55.74**
Senior* **55.67** *see* *Markets — Generations — Senior Unique**
Urban* **55.74**

Medical Tourism*

see *Health Insurance — Medical Tourism*

Minimum Deposits* 72.84

see *Premium Financing*

Modified Life Policies* 72.50

Morbidity*

Mortality* 57.00

Mortgage Insurance* 76.30

see *Savings and Loan Associations**

Motivation* 58.00

see *Agents — Motivation*
see also *Agents — Attitude and Opinion;*
Agents — Home Office Relations; Awards;
Contests and Conventions

Multiple-Line Distribution System* 43.40

see *Distribution Systems — Multi-Line ;*
Property-Casualty Insurance; Cross-selling
Statistics*
Training*

N

National Health Insurance* 40.50

National Service Life Insurance (NSLI)*
98.00

New York Insurance Law*
see *Life Insurance Companies — Laws and Legislation*

—
New York

No-Load/Low-Load Policies*

see *Compensation — Agents — Fees; Products*

O

Orphan Business* 73.30

P

Pensions* see *Retirement Plans — Defined Benefit*

Age Weighted Plans*

Maximization*

Payments* see *Retirement Plans — Withdrawals*

Pension Trust* 62.50

Section 412(i) Plans*

Separate Accounts*

SIMPLE*

Statistics* 62.75 see *Statistics*

Pensions and Life Insurance*

Personal Money Management* 20.60

see *Financial Literacy; Consumer Finances*

Personal-Producing General Agents
(PPGAs)* 64.00

see *Distribution Systems — Personal Producing*
General Agents (PPGAs)

Policies 66.00

Changes*

Inspection*

Net Cost to Policyowners* see *Dividends**

Update*

Policy Forms*

Policy Illustrations*

Policy Loans* 69.00 see *Policies — Loans*

Population*

see *Vital Statistics**

Premium Collection* 74.20

Premium Payments and Rates* 74.80

Preauthorized Check Plans see *Bank Premium*
*Payment Plans**

Producer Groups*

Production*

Agencies* see *Agencies — Production*

Agents* see *Agents — Performance**

Companies* see *Life Insurance — Statistics**

Products* 72.00

see *Internet — Products**;

*Electronic Commerce — Products**

Public Relations* 78.00

LIFE (Life and Health Insurance Foundation
for Education)*

Q

R

Recruiting 80.00

Agents 80.10

Advertising* 80.00

Present Agents*

Minorities* see *Recruiting — Multicultural*

PPGAs* 80.70 see *Distribution Systems —*

Personal Producing General Agents (PPGAs)

Retirement Income Policies*

Retirement Plans 62.00

*Taxation

Risk Management

Avian Flu* see *Property-Casualty Insurance — Epidemic*

Hurricane Katrina* see *Property-Casualty Insurance —*

Natural Disaster

Terrorism* see *Property-Casualty Insurance — Terrorism*

Risk Selection*

S

Sales Promotion*

Savings Accumulation Policies (Including Coupon Policies)*

Savings Bank Life Insurance* 20.60

see *Banks and Insurance — Life Insurance*

Savings and Loan Associations*

see *Mortgage Insurance**

Section 125 Plans*

see *Cafeteria Plans**, see *Workplace Benefits*

Section 529 Plans*

see *Financial Planning — Education Planning*

Securities* — see *Investments*

Licensing and Training

Segregated Funds*

see *International Insurance — North America — Canada*

Selection* 86.00

Agents* 86.10

Managers* 86.50

Service Quality

Malcolm Baldrige Award*

Social Media*

see *Technology — Social Media*

Social Networking* 18.00

see *Technology — Social Networking*

Split Life* 72.60

Statistical Methods*

Statistics

Company Rankings

Admitted Assets*

Annual National Underwriter*

Asset Distribution*

Assets and Growth (American Banker)*

Average Policy Issued & In-Force*

Canada*

Credit Life*

Fortune*

Fraternal*

Group Life Issued & In-Force*

Growth*

Lapse Ratio*

Money Managers 1995 & 2003*

Mutual Companies*

Net Admitted Assets (American Banker)*

Net Premium*

Ordinary Life Issued & In-Force*

Surplus*

Term Issued & In-Force*

Top Ten – Various Measures*

Total Benefits Paid*

Total Life Issued & In-Force*

Wards Property-Casualty and Life-Health*

World's Top Life Insurance Companies*

Stockbrokers*

Strategic Alliances 20.70

Manufacturer-Distributor Relationship*

Succession Planning*

see *Agencies — Succession Planning; Markets — Small Business — Succession Planning*

Surrenders* 91.00

see *Life Insurance — Surrenders*

Survivorship Policies* 72.40

see *Life Insurance — Survivorship*

T

Technology 18.00

Emerging*

Employee Benefits*

Year 2000 Problem*

Teleconferencing*

Term Insurance* 93.00 see *Life Insurance*

—Term

Conversions* 93.30 see *Life Insurance —*

Term —Conversions

Deposit Term*

Triple X*

Term vs. Permanent*

see *Life Insurance as an Investment*

Time Management*

Agents* 65.10

Managers*

Training 95.00

Agents

Precontract* **95.26**

Retraining* **95.28**

PPGAs* **95.28**

U

Underwriting 68.70

AIDS* prior to 2004 see *Risk Selection — AIDS*

Impaired* **68.77** prior to 2004

see *Risk Selection — Impaired*

Inspection Reports* prior to 2004 see *Risk Selection*

— *Inspection Reports*

Medical Exams* prior to 2004 see *Risk Selection —*

Medical Exams

Nonsmoker Policies* prior to 2004 see *Risk Selection*

— *Nonsmoker Policies*

Preferred* prior to 2004 see *Risk Selection —*

Preferred

Terrorism* see *Property Casualty Insurance —*

Terrorism

Unions 97.00*

Universal Life Policies* 72.75

see *Life Insurance — Universal; Group Insurance —*

Life Insurance — Universal

Policy Descriptions*

V

Variable Life* 30.80

see *Life Insurance — Variable*

Variable Universal Life* 30.90

see *Life Insurance — Variable Universal*

Vital Statistics*

W

Whole Life Policies*

see *Life Insurance — Whole*

Wills*

see *Financial Planning — Estate Planning*

Women Agents*

see *Agents — Women; Recruiting — Women*

Worksite Marketing* 83.00

see *Distribution Systems — Worksite; Voluntary*

Products

Workplace Benefits

Cafeteria Plans*

Domestic Partners*

Elder Care *

Employee Stock Ownership Plans (ESOPs)*

Section 419 Plans*

Voluntary Employees' Beneficiary Association

(VEBA)*

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Key

Keywords in black are current subjects.

Keywords in green are new in 2020.

Keywords in blue are no longer current, they reflect re-directs to current categories.

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