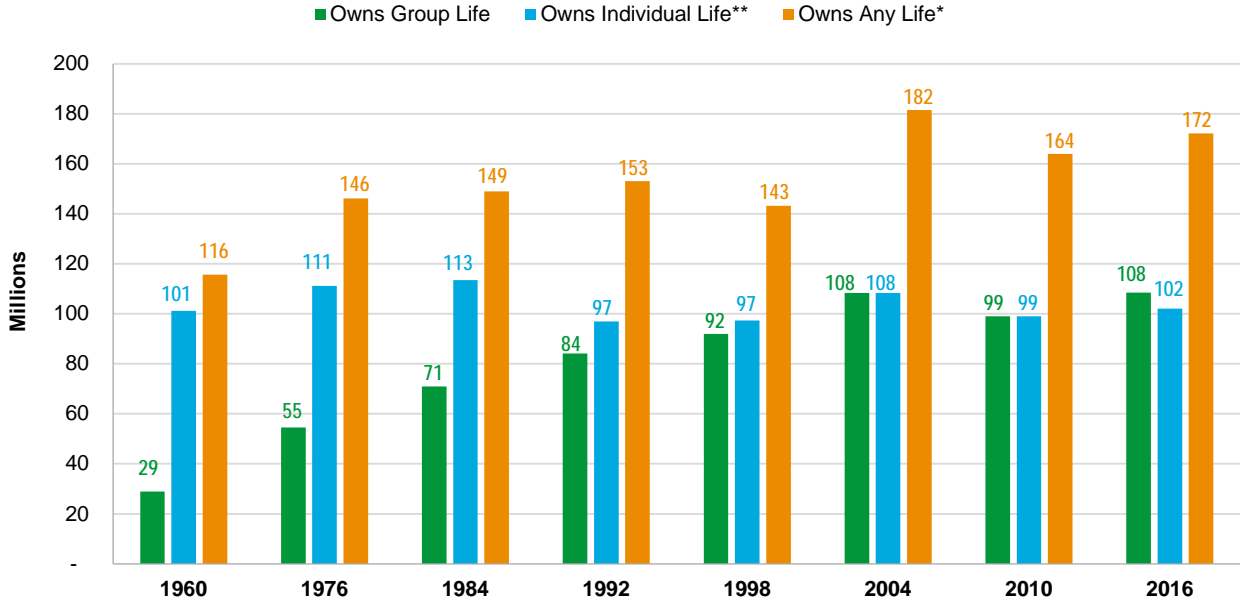


Figure 1 — Trends in Life Insurance Ownership Volume — All Ages



\*\*Any" includes Individual, Group, and service members' coverage (SGLI/VGLI).

\*\*Includes life insurance sold face-to-face and through direct means.