

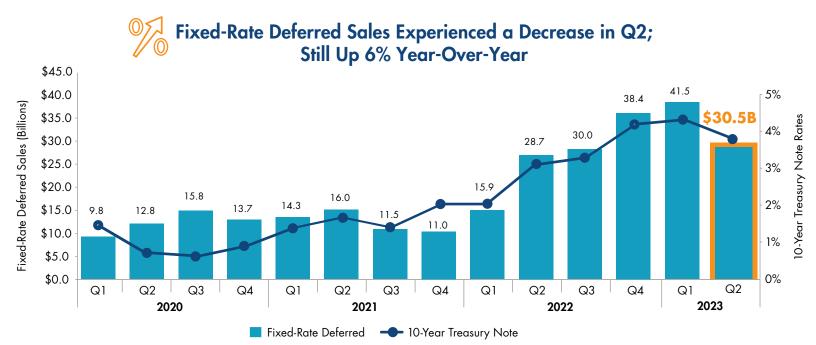
## Record-Breaking Annuity Sales in the First Half of 2023



Total U.S. annuity sales were \$181.1 billion in the first half of 2023.

Sales increased
27% setting a new record from the prior year.

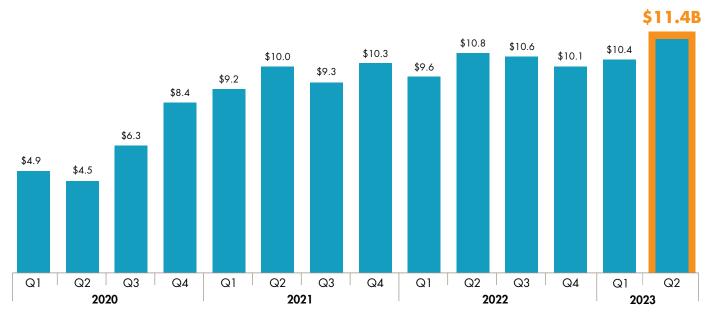




"Double-digit equity market increases and stable interest rates have prompted investors to seek out greater investment growth opportunity through RILAs and FIAs," said Todd Giesing, assistant vice president, LIMRA Annuity Research.



New Sales Record Set for RILAs — Up 6% From Q1



Despite expectations that interest rates will level off, LIMRA is forecasting total annuity sales in 2023 to exceed \$300 billion for the second consecutive year.

