

RIGHT *choice* SYSTEM

PerformanceSkillsIndex

How Scoring Works

Report Overview

The **Performance Skills Index** assesses an individual's capacity to learn and remember new information. Performance Skills Index scores are predictive of performance on licensing exams. Generally speaking, people who have higher learning ability will perform better on exams requiring knowledge and understanding of complex material.

Interpreting PSI Results

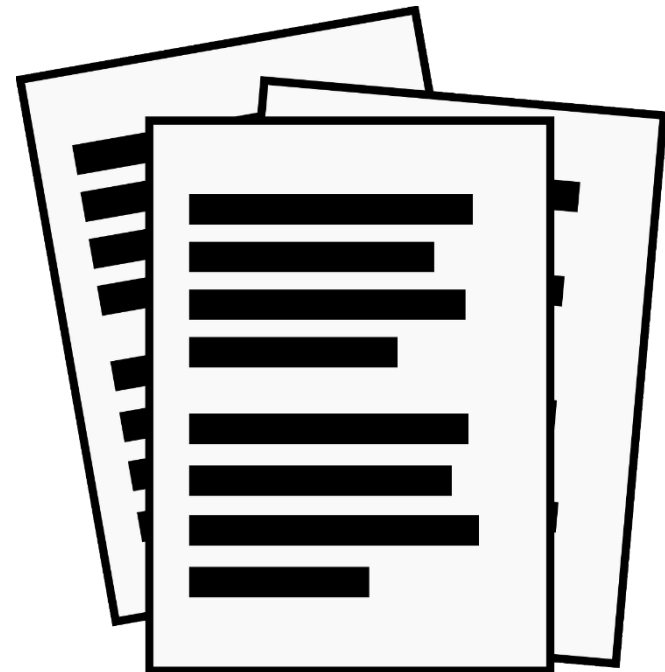
Once an individual completes the Performance Skills Index, a report is created with the following sections.

PSI Ratings

- Overall PSI Rating
- Math Component
- Verbal Component

Expected Performance on Licensing Exams

- State Insurance Exams
- FINRA Exams
- Registered Representative Exams



Rating Components

There are two general types of **Performance Skills Index** questions that make up the overall rating — math and verbal. They are combined to arrive at the overall rating. This overall rating is the information that should be used for any selection or promotional decisions.

Math Component



The Performance Skills Index math questions require the candidate to analyze the information provided, identify the relevant pieces of information, and perform basic computation in order to arrive at a solution.



Verbal Component

The Performance Skills Index verbal questions require the candidate to demonstrate verbal proficiency, read a passage and answer questions about it, or analyze relationships between concepts.

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Overall PSI Rating

The individual's overall result is presented on a ten-point scale ranging from low (1-3) to moderate (4-7) to high (8-10). Generally speaking, individuals with higher ratings will perform better on tasks which require knowledge and understanding of complex material.

Math Component

This is the rating the individual received for the math portion of the test. The individual's result is presented on a ten-point scale ranging from low (1-3) to moderate (4-7) to high (8-10).

Verbal Component

This is the rating the individual received for the verbal portion of the test. The individual's result is presented on a ten-point scale ranging from low (1-3) to moderate (4-7) to high (8-10).



Expected Performance on Licensing Exams

This section of the report indicates the probability that the individual will pass the required licensing exams on the first attempt. Depending on your company's preferences, this section may display the individual's probability of passing any or all of the following:

State Insurance Exams

Life & Health

Property & Casualty

FINRA Exams

SIE

Series 7

Registered Representative Exams

Series 63

