

Multi-line

When the Recruiter Report Says	It Refers To	Candidate Feedback Report Recommendations
Work Instability	The amount of evidence indicating whether the candidate has a history of establishing and maintaining strong ties to their employment situation	Establish more employment stability*
Employment History	The extent and relevance of the candidate's employment history	Establish more employment stability*
Ties to Current Situation	The strength of commitment and accountability the candidate demonstrates with respect to their current situation	Establish more employment stability*
Experience Being Recruited	The manner and circumstances under which the candidate learned about the industry and the specific position	Become more familiar with the sales career
Personal Experience with Financial Services Products	The extent to which the candidate has demonstrated a belief in the value of financial services products	Develop more familiarity with insurance and financial services products
Insufficient Personal and Professional Contacts	The extent of the candidate's social network, both within the financial services industry and more generally	Develop a social network that may become the basis of your natural market
Level of Career Engagement	The extent to which the candidate's career path reflects a strategic and planful pursuit of goals	Focus on your career development efforts

*This recommendation is the same for three concerns; it is only printed once on the candidate report.

[What is Recruiting Experience](#)