

This assessment predicts a candidate's probability of success in an insurance or financial services sales career.

### Can the candidate do the job?

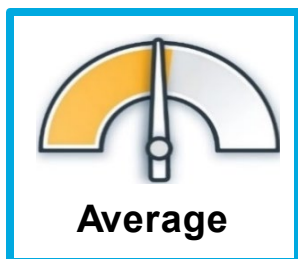
**PROCEED**

**9**  
out of 10

This score provides an assessment of the risk you are taking in contracting with this individual. The rating indicates how well a candidate's recent background aligns with the backgrounds of those who have succeeded or failed in the industry.

[Learn more about the scoring process here.](#)

Candidates scoring in this range have an **average** chance of being a successful survivor.



### How do we define success?

"Successful" financial representatives:

- Survive their first contract year
- Produces in the top half of all first-year surviving producers in the company.

### Will the candidate want to move forward?

Based upon their responses, it is **very likely** that the candidate will accept this position if offered.



Questions?