

Career Profile+

Sample Questions

Section 1 — Your Background

In the past 10 years, have you ever held a position that regularly required you to be away from home after 6:00 p.m.?

- Does not apply; I have not held such a position in the past 10 years
- Yes, for less than 2 years
- Yes, for 2 years but less than 4 years
- Yes, for 4 years but less than 6 years
- Yes, for 6 years but less than 8 years
- Yes, for 8 years but less than 10 years
- Yes, for 10 years or more

Section 5 — Your Feelings About This Position

How do you feel about approaching people you know for business purposes?

- Not at all concerned; I am sure that I can handle this
- A little concerned; I can probably handle this
- Somewhat concerned; I am not sure whether I can handle this
- Very concerned; it will be hard for me to handle this

Section 7 — Your Goals and Motivations

Which statement do you agree with?

- The successes I have enjoyed so far in my life are the result of my own efforts, with a lot of help from others.
- The successes I have enjoyed so far in my life are largely the result of my own efforts, with some help from others.
- The successes I have enjoyed so far in my life are largely the result of my own efforts, with a little help from others.
- The successes I have enjoyed so far in my life are entirely the result of my own efforts.

Section 9 — For the following questions, read each statement and indicate the degree to which you agree or disagree with it.

I enjoy trying to talk people into things.

- Strongly agree
- Disagree
- Unsure
- Agree
- Strongly agree