

2018 Distribution Conference for Financial Services



Company Name:	Job Title:
AAA Life	Sales Manager
Aflac	Sr. Manager, Product Development
AIG	SVP, Policy Owner Marketing
AIG	Sr. Vice President
Alfa Insurance	SVP, GA & MS Marketing
Alfa Insurance	SVP, South AL Sales
Alfa Insurance	SVP, North AL Sales
Alfa Insurance	Executive Vice President, Marketing
Allianz Life	Vice President, Sales & Business Platform Development
American Equity Investment Life	Field Marketing Specialist
American Equity Investment Life	AVP - Product Development
American Family Life	Internal Life Sales & Support Manager
American Family Life	Life Sales External Manager
American Family Life	External Life Sales Manager
American Family Life	National Agency Business Strategy Director
American Family Life	Director, Life Sales & Support
American Family Life	Life Sales and Support Contact Center Manager
American Family Life	Field Compensation Manager
American National	Exec VP & CMO -Multiple Line
American National	SVP, MLA Field Operations
American National	VP Sales
American National	Manager - Agency Talent & Program Development
Amerilife	EVP of Business Development Carrier Relations
Ameritas	Vice President, Sales and Business Development
Amica Life Insurance	Life Marketing Manager

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Amica Life Insurance	Life Marketing Specialist
Amica Life Insurance	Assistant Vice President, Marketing
Assumption Life	V-P Sales & Marketing
AtmanCo	Account and Partner Director
Aurea	Aurea
Aurea	VP Sales
Aurea Insurance Solutions	SVP and GM
Aurea Insurance Solutions	President, Aurea Insurance Solutions
AXA	Head of Strategy, Wealth Management
AXA	Head of Independent Sales
AXA Advisors, LLC	Project Manager
Baltimore Life	SVP and Chief Distribution Officer
Baltimore Life	Assistant Vice President, Director of Agencies
Baltimore Life	Regional Vice President, Career Agency Sales Group
Baltimore Life	Vice President, National Account Sales
Bankers Life	VP, Finance and Operations
Bankers Life	Territory Vice President
Barclays	Insurance Solutions
BizEquity	VP of Enterprise Sales
BizEquity	Director of Business Development
BobTrak, Inc.	Founder & CEO
Brightpeak Financial	Director of Sales and Strategy
Broadridge Advisor Solutions	Sr. Director
Broadridge Advisor Solutions	Business Development
CallidusCloud	Principal Sales Engineer
CallidusCloud	Sr. Account Executive

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Catholic Financial Life	Marketing Director
Catholic Financial Life	Vice President of Business Development
Cincinnati Life	Senior Vice President & Chief Marketing Officer
Cincinnati Life	Life Field Manager
Co-operators Life Insurance Company	VP of Distribution and Sales Support
Co-operators Life Insurance Company	Vice President, Atlantic Region
Co-operators Life Insurance Company	VP, Central Ontario Region
Co-operators Life Insurance Company	Regional Vice President
Columbus Life Insurance Company	Senior Vice President & Chief Marketing Officer
Columbus Life Insurance Company	Director, Field Development
Columbus Life Insurance Company	Vice President, Sales
COUNTRY Financial	Agency Vice President
COUNTRY Financial	Manager, Agency Training Design
COUNTRY Financial	Senior Vice President -- Agency
COUNTRY Financial	Senior Vice President Marketing
COUNTRY Financial	Director of Multi-Channel Solutions
COUNTRY Financial	Director, Agency Administration
Covr Technology	Founder and Vice Chairman
Creative Ventures	President
CUNA Mutual Group	Vice President, Consumer Market & Insights
Desjardins Financial Security Life Assurance Company	Senior Director, Business Solutions, Brokerage and Private Wealth
Empire Life	Account Executive
Empire Life	RVP Distribution Western Canada
Epsilon	VP, Enterprise Sales
EquiSoft	Vice President, Sales and Account Management, Canada & Caribbean

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Equisoft	Vice President, Insurance Advisory - US
Erie Insurance	Senior Vice President, Life Division
EverQuote	Vice President
EverQuote	Manager, Field Marketing
EverQuote	EVP
ExamOne	Business Development Executive
ExamOne	Business Development Executive
ExamOne	President, ExamOne/Insurance Services
EY	Executive Director
EY	Executive Director
Farm Bureau Insurance	Vice President, Marketing
Farm Bureau Insurance of Michigan	Director of Agency Development
Farm Bureau Insurance of Michigan	Director, Marketing Field Development & Support
Farmers Insurance	Head of Marketing - Life
Farmers Insurance	Director - Agencies
Fidelity Life Association	Director of Marketing & Business Development
Financial Services Educational Network LLC	President
Financial Services Educational Network LLC	Executive Vice-President
First Investors Funds	National Sales Manager
Foresters Financial	Assistant Vice President, National Sales Director
Foresters Financial	Assistant Vice President-National Sales Manager
Foresters Financial Services	Vice President
Foresters Financial Services	Senior VP
Foresters Financial Services, Inc.	Director of Training
Foresters Life Insurance Company	Vice President Product & Pricing
FUSION Performance Group	Chief Strategist

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FUSION Performance Group	President and Chief Visionary Officer
Genworth	Senior Vice President, Head of Group Long Term Care
Genworth	Direct to Consumer Sales Coach
Gerber Life Insurance	SVP, DTC Marketing
Google	Account Executive
Government Personnel Mutual Life	AVP-Marketing Resources and Training
GPM Life	VP, Customer Experience Officer
Great-West Life Assurance Company	Vice President, Freedom 55 Financial
Greater Miami CVB	Associate Vice President
Guardian Life Insurance Company	Implementation Project manager
Guardian/Park Avenue Securities	Lead Regional Vice President
Hearsay Systems	Account Executive
Hearsay Systems	Head of Sales - East
Hearsay Systems	Event Manager
Hearsay Systems	Director of Sales, West
Hilton	Director of Sales - Hilton Worldwide
Hoopis Performance Network	President
Hoopis Performance Network	Chief Executive Officer
Horace Mann Insurance Company	President, West Zone
Horace Mann Insurance Company	Region Executive
Humana	VP Sales - Brokerage Channel
IA Financial Group	Senior Director, Training, Carrer Network
IA Groupe Financier	Senior Director, Sales Support Services
Independent Order of Foresters	AVP Head of Brokerage NMO Markets
Industrial Alliance Insurance and Financial Services	Regional Vice President

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Industrial Alliance Insurance and Financial Services	Regional VP
Industrial Alliance, Insurance and Financial Services	Vice-President, iA Connect
Insurance Designers of America	President
Insurance Profillment Solutions	President
InsuranceNewsNet	Editor-in-Chief
ISI Group of Companies	International Market Development
ISI Group of Companies	CIO
ivari	Vice President, Strategic Distribution Programs
ivari	Regional Vice-President Sales - Eastern Canada
John Hancock	Director, Specialty Products, U.S. Insurance Product Management
John Hancock	Vice President, Strategy & Business Development
JW Marriott Turnberry Miami Resort & Spa	National Account Director
Kansas City Life	SVP Sales & Marketing
Kansas City Life	Assistant Vice President, Corporate Communications
Kansas City Life	VP, Agencies
Kansas City Life	Assistant Vice-President Sales and Marketing Services
Kansas City Life	Associate Actuary, Product Management
Kepler Group	Associate Director of Client Solutions
Knights of Columbus	Exec VP, Chief Insurance Officer
Knights of Columbus	Manpower Field Director
Knights of Columbus	VP Manpower Development
La Capitale	Director, Recruitment and Development of Sales Team
La Capitale Financial Security Insurance Company	VP Sales
Legal & General America	Executive Vice President, Business Strategy & Innovation

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Legal & General America	Vice President, Partnerships
LexisNexis Risk Solutions	Director of Strategy
LexisNexis Risk Solutions	Senior Vertical Account Manager
Liberty Life Assurance Company of Boston	Vice President - Financial Institutions
Liberty Mutual	Project Leader - Strategy & Business Development
Liberty Mutual	Area Manager, AVP
Life.io	SVP, Revenue
Life.io	Sales and Marketing Manager
LIMRA	Commercial Research
LIMRA	Associate Research Director
LIMRA	Corporate Vice President of Client and Communications Strategy
LIMRA	Research Director
LIMRA	Client Relationship Director
LIMRA	Client Relationship Director
LIMRA	Multi-Media Assistant
LIMRA	Research Director
LIMRA	Assistant Vice President, Talent Solutions
LIMRA	Business Development Manager, Talent Solutions
LIMRA	Associate Research Consultant
LIMRA	Conference Coordinator
LIMRA	Assistant Research Director
LIMRA	Vice President, Member Relations & Consulting
LIMRA	Data Scientist
LIMRA	Multi-Media Manager
LIMRA	Research Director
LIMRA	Associate Research Director

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LIMRA	Client Relationship Director
LIMRA	Research Analyst
LIMRA	Client Relationship Manager, Niche Markets & Speciality Accounts
LIMRA	Director, Conferences
LIMRA	Business Development Manager
LIMRA	Vice President, Talent Solutions
LIMRA	Corporate Vice President
LIMRA	Meeting Planner
LIMRA	Consultant
LIMRA	Senior Meeting Planner
LIMRA	Senior Consultant
LIMRA	Director, Business Development
LIMRA	Director of Analytics
LIMRA	Senior Conference Coordinator
LIMRA and LOMA	Director
LIMRA and LOMA	Second Vice President
LIMRA and LOMA	Chief Membership Officer, LIMRA & LOMA
LIMRA and LOMA Canada	AVP, Executive Director
LIMRA LOMA Secure Retirement Institute	Corporate Vice President & Managing Director
Lincoln Financial	AVP, Strategic Planning
Lincoln Financial Distributors	Vice President, Senior Account Director, Relationship Management
Lincoln Financial Group	AVP, Head of GA Sales and Recruiting
Lincoln Financial Network	Assistant Vice President, ABGA Operations
LOMA	Member Solutions Manager
LOMA	Member Solutions Manager

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London Life	Regional Vice-President
Marriott International Luxury Brands	Global Luxury Account Executive, Insurance
Massachusetts Mutual Life Insurance Company	Regional Brokerage Director
Massachusetts Mutual Life Insurance Company	Assistant Vice President
Massachusetts Mutual Life Insurance Company	Regional Vice President
MassMutual	Head of Brokerage Sales
MassMutual - Haven subsidiary	Head of Distribution Strategy
MassMutual Financial Services Group	Vice President
MDRT	Membership and External Relations Specialist
MDRT	Membership and External Relations Strategist
Merkle Inc.	VP, Client Partner
Merkle Inc.	VP, Client Services
MetLife Auto & Home	Director, Agency Business Development
Midland National Life	Sales Vice President
Mindset Digital	Digital Content, Coaching and Creative Services
Mindset Digital	Founder and CEO
Mindset Digital	Chief Strategy Officer
Morgan Stanley	Head of Insurance and Annuities Platforms
Munich Re Automated Solutions	Vice President of Business Development
Munich Re Automation Solutions	Vice President, Business Development
Mutual of Omaha	SVP, Departing Well Solutions
Mutual of Omaha	Vice President, Direct Sales Center
Mutual of Omaha	Director, Marketing Campaign Strategy
Mutual of Omaha	Project Director
Mutual of Omaha	National Sales Director
Mutual Trust Life	Senior Vice President, Chief Sales and Marketing Officer

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National Life Group	SVP, Independent Distribution
National Life Group	SVP, Career Distribution NLFA-National Life Group
National Western Life	VP General Agency Sales
Nationwide	Associate Vice President, NFN BD - Dist Support
Nationwide	AVP, Advanced Consulting Group
Nationwide	Vice President, BGA National Accounts
Nationwide	Senior Consultant
Nationwide Financial	Vice President, Life Emerging Markets
Nationwide Financial	Data Specialist
Nationwide Financial	Managing Director, Relationship Strategies
Nationwide Financial	Vice President, National Sales Manager
New York Life	Senior Associate, Project Management
New York Life	Corporate Vice President
New York Life	Corporate Vice President
New York Life	Corporate Vice President, Head Of The Advance Planning Group
New York Life / The Nautilus Group	CEO & VP
New York Life Insurance Company	Senior Actuarial Associate
North American Life	Vice President
North Star Resource Group	CEO
Northwestern Mutual	Director- Distribution Planning
Northwestern Mutual	Actuary
Northwestern Mutual	Director, Talent Acquisition & Onboarding
Northwestern Mutual	VP Field Reward
Northwestern Mutual	Director - Field Compensation Design
Ohio National	VP, ONESCO Sales

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Ohio National Financial Services	Executive Vice President and Chief Distribution Officer
Ohio National Financial Services	VP, Career Agency Distribution
Ohio National Financial Services	Assistant Vice President, Distributor Compensation & Contracting & Licensing
Ohio National Financial Services	VP Training, Recruiting and Agency Development
Ohio National Financial Services	VP Northwest Division
Ohio National Life Insurance	Sr. Vice President - Traditional Distribution
OneAmerica	VP, Marketing and Sales Support
OneAmerica	Vice President & Chief Agency Officer
Pacific Life	AVP Field Financial Management
Pacific Life	National Sales Manager, Life Insurance Broad Market
Pan-American Life Insurance Company	Vice President Pan-American Private Client Life
Penn Mutual	AVP, Independence Financial Network, Strategic Alliances
Pinpoint Global Communications	President and CEO
Pinpoint Global Communications	VP Product Management
PLAN	Executive Director
Primerica Life Ins. Co.	CMO/Executive Vice President
Principal	Actuary
Principal Financial Group, Inc.	Managing Vice President
Prudential	Vice President, Financial Analysis
Prudential	Director, Program Management, Sales Operations
Prudential	Vice President, National Accounts
Prudential	Vice President- Life Finance- Distribution Strategy, E&A
Prudential Advisors	Vice President
Prudential Advisors	Chief of Staff and Vice President, Administration
RBC Insurance	Head of Marketing Insurance and Investments

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RBC Insurance	VP, Creditor Products and Distribution
RBC Insurance	VP, MGA & National Account Relationships
ReMark	SVP, Distribution Strategies
Reserve National Ins. Co.	SVP of Sales and Marketing
RGA	Sales Solutions Consultant, RGAX
RGAX	VP, Distribution Lead
RGAX	Executive Director, Customer Experience, RGAX
Royal Neighbors of America	Sales Executive
Royal Neighbors of America	Executive Vice President
Saddlebrook Resort	Director of National Accounts
Sagicor Life Insurance Co.	Chief Administrative Officer
Sammons Financial Group	Chief Distribution & Sales Officer
Sammons Financial Group	Director of Business Intelligence
Sammons Financial Group	Senior Vice President, Chief Distribution Officer
Sammons Financial Group	Director, Alternative Distribution
Sammons Financial Group	Director of Sales & Marketing Support
Sandler Training	VP
SE2	President
SE2	Vice President of Business Development
Securian Financial Group	National Sales Vice President
Securian Financial Group	Director, Individual Life and Annuity Business Development
Securities Training Corporation	Executive Vice President
Shelter Insurance Companies	Director of Marketing
Slalom	Managing Director
Specialty Life	VP, Sales and Distribution

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Specialty Life	Executive Assistant and Executive Operations Manager
SSQ	v-p Sales
SSQ Financial Group	Innovation and Strategies Senior Advisor
State Farm	Director - Agency Services
State Farm	Manager, Agency Services
StoneRiver Inc., a Sapiens company	Sr Business Development Executive
Sun Life Financial	Director, Strategic Initiatives
Sun Life Financial	Director, Strategic Initiatives
Sun Life Financial	AVP, Business Evolution Program
Sun Life Financial	Director, CSC Insurance Sales & Service
SunTrust Investment Services, Inc.	Product Manager
SuranceBay	Senior Director of Sales & Marketing
SuranceBay	Business Development Manager
Sureify	CEO
TD Life Insurance	AVP, Direct Life & Health
Teneo Hospitality Group	Vice President of Sales, Insurance & Financial Services
The American College of Financial Services	VP, Education and Business Development
The Nautilus Group	CVP
The Vanguard Group Inc.	Operations Manager
Thrivent Financial	Director, Business Development & Practice Management
Thrivent Financial	Director, Dist. Development & Channel Expansion
Thrivent Financial	Vice President
Thrivent Financial	Director, Field Development
Thrivent Financial	Director, Finance
Thrivent Financial	Senior Vice President - Key Accounts

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Thrivent Independent	Senior Vice President- Key Accounts
TIAA	Vice President, Marketing
TIAA	VP, Distribution
TOLIC	A&H Sales Director
TOLIC	Operations VP
Trans-Oceanic Life (Puerto Rico)	Media Marketing Manager
Trans-Oceanic Life (Puerto Rico)	Sales & Marketing VP
Trans-Oceanic Life (Puerto Rico)	President & CEO
Transamerica	VP Director, Institutional Insurance
Transamerica Life & Protection	Senior Vice President
USAA Life	Assistant Vice President
USAA Life	Executive Director
Vertafore	Sales Executive
Vertafore	Account Manager
Vertafore	Sr. Product Manager
Vertafore Inc.	Dir. Carrier Marketing
Voya	SR VP / Insurance Marketing
VUE Software	Inside Sales Manager
VUE Software	VP Strategy
VUE Software	Sales Operations Manager
VUE Software	Executive Vice President of Global Sales
Washington Speakers Bureau	Speaker, Writer, Strategist, and Researcher
Watering Can Press	President
Western & Southern Financial Group	VP Marketing & Digital
Western & Southern Life	Vice President of Sales
WoodmenLife	Director of Sales



WoodmenLife	President & CEO
Worldwide Assurance for Employees of Public Agencies	CEO
Yext	Vice President