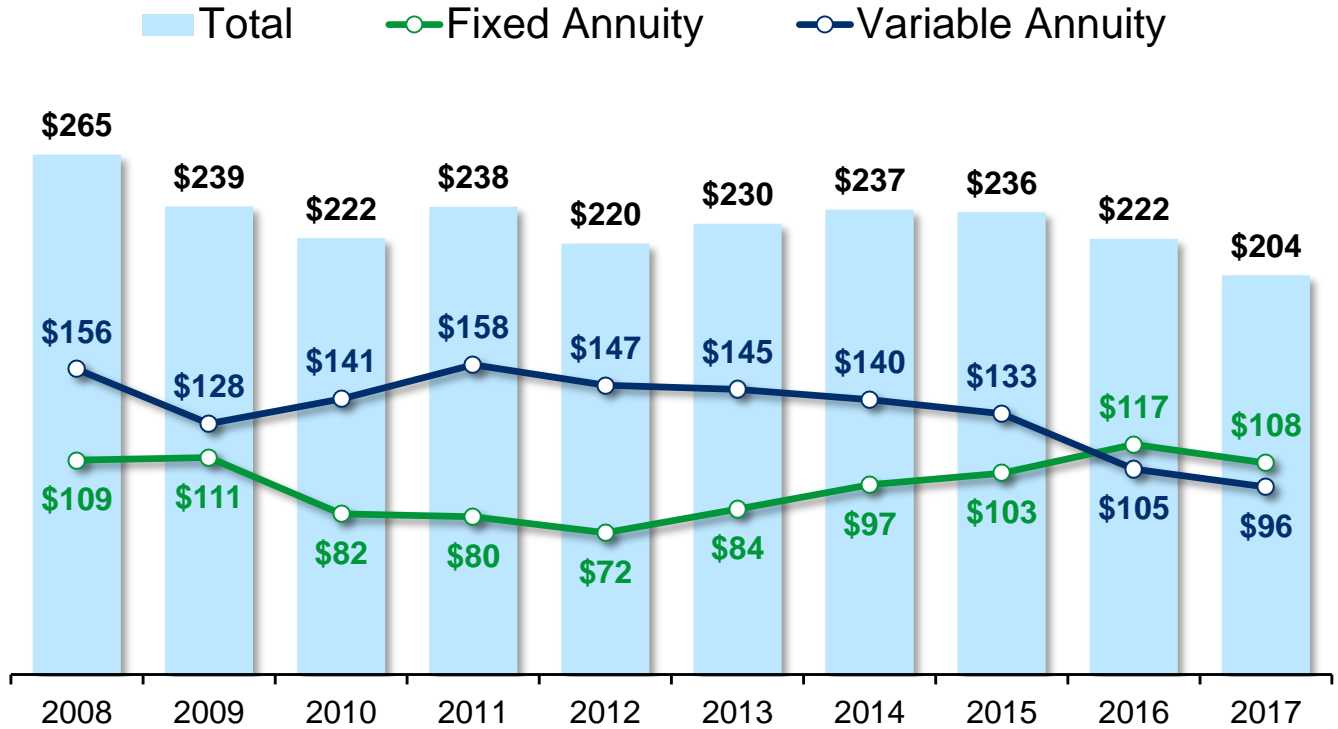


LIMRA Secure Retirement Institute Annuity Sales Estimates



Please attribute any reference to this material to LIMRA Secure Retirement Institute

1 Source: LIMRA Secure Retirement Institute, *U.S. Individual Annuities survey*
Sales values in billions